

# **Energy Efficient Housing Research**

Prepared for Energy Consumers Australia & RENEW | August 2022

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### **Executive Summary (1)**

This report provides detailed findings from a comprehensive program of qualitative and quantitative research conducted between April and July 2022 with Australian adults to explore perceptions of energy efficiency, energy efficiency upgrades and reactions to proposed energy efficiency (EE) reforms.

The research comprised 20 focus groups and a 20-minute online survey with a nationally representative sample of n=2,010 adults.

#### **Energy Efficiency**

#### The benefits of energy efficient homes are sought:

- Participants discussed energy efficient features when describing their ideal place to live natural light, good airflow and a constant, comfortable living temperature with minimal energy use.
- There is also wide acknowledgement that these features bring a range of benefits for health, wellbeing and power bill savings and the COVID lockdowns have served to bring these considerations to the fore.

### But many link energy efficiency to expensive modifications rather than low-cost additions:

- When this topic was explored in the focus groups, participants linked it most readily to expensive purchases and alterations such as solar PV, batteries, energy efficient appliances and to structural modifications.
- These perceptions position energy efficiency as desirable but financially out of reach for many.

#### Only a minority of participants consider themselves to be living in a highly energy efficient home:

- Fewer than one-third rate the energy efficiency of their home as 8 or higher out of 10. An average rating of 6.0 out of 10 (on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent').
- Tenants and the financially vulnerable rated their homes significantly lower than homeowners and landlords.
- There appears to be an opportunity to take people on the journey in relation to low-cost energy efficiency improvements that deliver bill savings as:
  - The vast majority of participants (82%) say they are very concerned about the rising cost of living, specifically power bills, rent and mortgage rates.
  - Only just over half had installed or were actively considering block-out blinds (58%) or ceiling insulation (56%);
  - Only two-in-five had installed or were actively considering window shading (39%) or draught proofing (38%); and
  - Fewer than one-third had installed or were considering window film (28%).

### **Executive Summary (2)**

#### **Reactions to Reforms**

#### When presented with the idea of government reforms for energy efficiency, the majority of participants are supportive:

- Exploration of this topic in the focus groups revealed perceptions that energy efficiency standards for Australian homes are low and there is desire for government mandated measures to raise them.
- Two-thirds of survey participants said they support the Australian government improving building standards for new homes and renovations (71%) and in rolling out programs to improve the energy efficiency of existing homes (72%). Fewer than one-in-ten are negative.
- Participants consider these reforms will help bring the building industry in-line, reduce sub-standard work and help households save on power bills.
- Landlords and those who have recently undertaken major work showed significantly lower levels of support.

### Lack of clarity about what implementation of the reforms might entail raised concerns that it:

- Would be costly for householders to action the changes. Particularly those with older homes; and
- Might increase the regulatory burden and delays for building work and renovations.

Two-thirds of tenants didn't think their landlord would support them in making the changes.

### When presented with the six proposals underpinning the reforms, most were supportive:

%	Support	Oppose
1. 7-star thermally efficient new homes	73%	3%
2. Improving EE standards for renovations	70%	5%
3. Improving standards for rental homes	70%	7%
4. Mandatory EE disclosure	66%	8%
5. Social housing retrofits	73%	6%
6. Incentives for homeowners	75%	5%

• The provision of incentives and social housing programs received high levels of support (75% and 73% respectively). A focus on improving standards for new homes was also well supported (73%).

### Opinion was slightly more mixed on measures that could potentially backfire on householders:

- Rental home standards (70% in support) raised concerns that tenants would be forced to absorb rental increases.
- Mandating disclosure of EE ratings (66% in support) raised concerns that those unable to afford to make the necessary changes may be penalised through lower sale values or rents.

Sentiment expressed in the groups around the roll out of the reforms indicated a preference for a slower, staged rollout of changes for existing properties and for there to be different requirements for different ages/ types of property.

#### Landlord attitudes to the reforms were mixed:

Landlords were also mixed in their opinion on whether they would raise rents for their tenants 15% said they definitely would, 34% said they probably would and 32% were unsure.

Several landlords in the groups mentioned the financial and administrative burden of current regulations and fears that the reforms would make it worse. They were reasonably positive of some of the potential support measures tested in the survey:

- A deduction on their tax bill (63%)
- A free energy assessment (60%)
- Low/no interest loans (57%)
- Grants (55%)

Landlords would want to see more information on what was being proposed, to access support and to have an extended timeframe to make changes.

### A range of potential sources for information about the Reforms were cited by participants.

Those most commonly mentioned by survey participants were: An independent regulator (29%); CSIRO (28%); Energy Consumers Australia (23%); State (20%) and Federal Government (19%)

Local councils were also mentioned as a potential information channel by some group participants.

Several participants in the groups expressed a desire to see real life case studies and information on the success of social housing rollouts to help them understand what they need to do, how easy it might be and the returns they might get.

# Introduction



### **Background & Objectives**

Most existing homes in Australia perform poorly when it comes to energy efficiency, which has significant costs for power bills, carbon emissions and the comfort and wellbeing of residents.

To address the barriers people encounter in improving the energy efficiency of their homes, government policy action to establish and raise minimum standards, incentivise for change and target retrofitting is needed.

### This program of research aims to build a robust and nuanced understanding of the knowledge, needs and expectations of Australians in relation to energy efficiency.

Specifically, this research aims to:

- Establish how engaged with and knowledgeable Australians are about the topic of energy efficiency:
  - Whether the energy efficiency of their home or a new build is a consideration for them and whether they talk about it directly or indirectly in the form of issues, experiences and expectations on relevant topics such as temperature and air quality;
  - The impact of the pandemic lockdowns on their experiences, needs and expectations; and
  - Awareness and implementation of energy efficiency measures.
- Understand community attitudes to a broader range of potential policy areas including retrofits, minimal rental standards and disclosure requirements.

# Approach

A comprehensive, national qualitative and quantitative program of research comprising 20 focus groups and an online survey with a nationally representative sample of n=2,010 residential energy consumers to represent a cross-section of jurisdictions, climate zones and homes in regional and metropolitan areas. This report details all findings from the consumer research.

Moderators: David Stolper, Heather Jones, Alexis Polidoras, Megan Price

#### Establishment workshop

0.

Background briefing on the reforms by the client team.

Project set up, approach finalisation and materials development.

#### Part 1 Qualitative Research

1.

14 x 1.75hr focus groups across 4 states/ territories in regional and metro areas.

All participants were sole/joint decision-makers for household finances and energy related matters.

A mix of audience segments across groups. Mix of gender, age, household type, ethnicity and SES within groups.

9 participants recruited to each group with an average of 7 participants per group. Participants incentivised for participation.

Conducted 26<sup>th</sup> April to 5<sup>th</sup> May 2022.

#### Part 2 Qualitative Research

2.

6 x 1.75hr focus groups across 3 states.

All participants were sole/joint decision-makers for household finances and energy related matters.

A mix of audience segments across groups. Mix of gender, age, household type, ethnicity and SES within groups.

9 participants recruited toeach group with an average of7 participants per group.Participants incentivised forparticipation.

Conducted during w/c 26<sup>th</sup> May 2022.

#### **Quantitative Research**

20-minute online survey with a nationally representative sample of n=2,010 Australian adults comprising:

3.

- n=1,694 nationally representative with quotas set on age, gender and location to represent a cross-section of the Australian adult population; and
- n=316 targeted boost of those planning a newbuild/renovation N2Y and/or having undertaken one L5Y.

Data was weighted at the analysis stage to correct for any over or under-sampling.

Conducted between  $28^{th}$  June and  $11^{th}$  July 2022.

### **Sample - Qualitative Focus Groups**

Segment	Description	Group Locations
Planning a new build	Owners/ renters who are actively planning to build a brand-new residential property within the next 2 years	Part 1 focus groups Part 2 focus groups
Completed new build	• Owners who have built a brand- new residential property in the last 5 years	Toowoomba
Planning a major renovation	Owners who are actively planning a major renovation of a residential property within the next 2 years that will alter the envelope of the property	1. Planning to buy 2. Landlords Brisbane 1. Bought a new build 2. Tenants
Completed major renovation	• Owners who completed a major renovation of a residential property within the last 5 years that altered the envelope of the property	Adelaide 1. Planning new build/reno 2. Renovated/ Bought new build 1. Owners not renovating 2. Planning to renovate
Owners <u>not</u> undertaking / planning any work		BallaratParramatta1. Planning to renovate1. Planning new build/reno2. Owners not renovating2. Renovated/
Tenants	Those currently renting their home and who are not actively planning to commission a new build within the next 2 years	Coburg       Bought new build         1. Planning new build/reno       Penrith         2. Renovated/ Bought new build       1. Planning to buy         2. Renovated/ Bought new build       2. Recently renovated         Melbourne       Hobart (Online)
Residential landlords	Owner and landlord of a residential property they privately lease to tenants	1. Recently renovated1. Bought a new build2. Landlords2. Tenants

### **Sample - Quantitative Survey**

Attribute	n=	Weighted %
Male	964	49%
Female	1046	51%
Aged 18-34	636	30%
Aged 35-49	546	26%
Aged 50-64	445	24%
Aged 65+	383	20%
Single/Couple only household	942	48%
Children under 18 at home	606	27%
Other living arrangement	462	25%
Identifies as Aboriginal or Torres Strait Islander	131	6%
Speaks a language other than English	334	17%
Lives in a freestanding house	1352	67%
Lives in a semi-detached, terrace or townhouse	299	14%
Lives in an apartment or unit	359	20%
Lived in current property for less than 6 years	1002	48%
Lived in current property for 6 years +	1008	52%
Owns home outright	617	32%
Paying off mortgage	580	27%
Renting	743	38%
Residential Landlord	436	20%
Full time employed/Self-employed	835	40%
Part-time employed/Casual	387	18%
Retired/not working/student/home or carer duties	788	42%

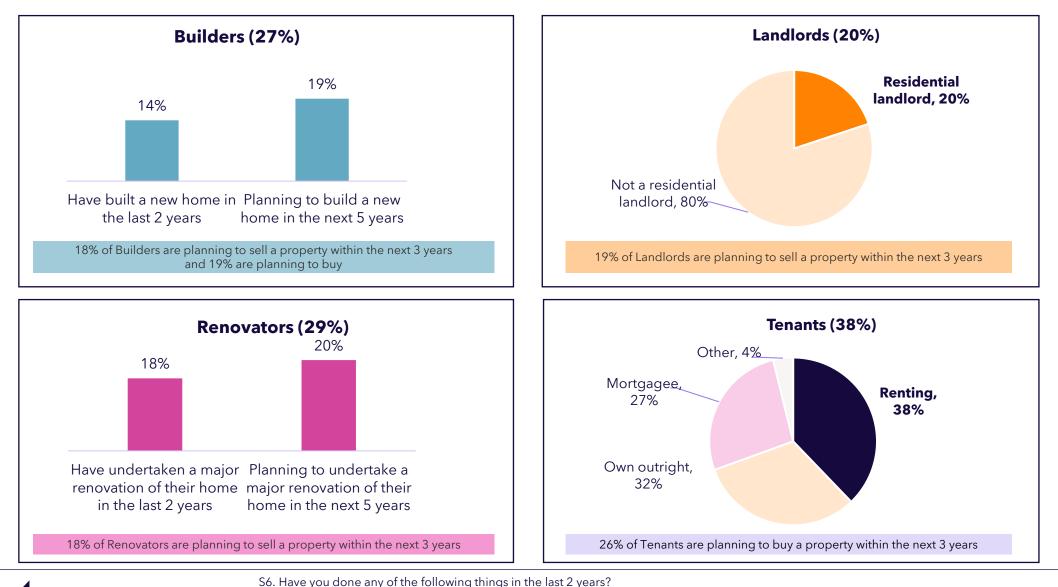




Attribute	n=	Weighted %
Lives in Major City (Inner/Middle Suburbs)	873	47%
Live on Outskirts of Major City	565	29%
Lives in Regional Centre	276	11%
Lives in Regional/Remote area	296	13%

# **Key Segments in the Sample**

Broadly in line with ABS statistics, one-in-five participants were landlords and one-in-three were tenants, and one-third were undertaking or had completed a new build or major renovation



SECNewgate ResearchS7. How likelyNGR2111008 Energy Efficient Housing ReportS8. Do you ow

S7. How likely are you to do any of the following things within the next 5 years?

S8. Do you own or rent the home you live in? S9. Are you the landlord of a residential property in Australia that is leased to tenants? D4. Do any of the following apply to you? Base: All participants (n=2,010).

How People are Currently Living Self-assessed energy efficiency, comfort and state of repair of people's homes

### Features Sought in a Good Place to Live

When explored in the focus groups, participants focused on a comfortable living temperature, passive lighting/heating and airflow and ladder these into compelling benefits for lower power bills, better health and wellbeing. There is also awareness of the importance of insulation and draught proofing to achieve a more constant temperature

	An easily maintained comfortable living temperature		Space & a good layout	No damp & mould	
	Most participants mentioned the importance of having a cosy home	A light filled property was	Most participants desired a space that balanced a sense of privacy with room sizes that were not too big to heat.	Some participants considered this to be a major health risk and to be a particular problem for those in cheaper rentals and social housing.	
Desired feature	that is not too hot in summer, not too cold in winter and which requires minimal heating and cooling.	considered an important feature by most participants.	Some talked about the importance of the layout of the rooms in the property, both to facilitate better air flow and to enforce good behaviours (e.g. a kitchen slightly out of the way to decrease urge to snack).		
		Saving on lighting bills			
	Minimising heating bills.	Better mental health from	Saving on heating and cooling bills	These participants recognised the health benefits of a dry, mould- free home (i.e. fewer respiratory issues) and could link this to better	
End benefit	In addition, several participants talked about the psychological and health benefits of living life in	receiving light and allowing the outdoors in (several mentioned this).	In addition, space and layout was felt by many to help optimise air		
	a constantly comfortable and cosy environment.	Others felt that a well-lit property could help to eliminate damp and mould, resulting in better health.	quality for better health and wellbeing.	wellbeing and mental health.	
How to attain it	Several participants mentioned the role of insulation, draught-	As well as having more windows and skylights, some commented that an appropriately orientated building could help passive	This was felt by participants to be dependent on the structure and orientation of the home and	Most participants linked good air flow within the property to good air quality and a drier environment.	
	proofing and glazing in helping achieve this.	heating and cooling. Those in warmer areas also talked about appropriate use of shading to minimise energy bills.	therefore very expensive to achieve.	However, several felt that this could only be achieved through structural changes to increase air flow.	

### The Impact of the Pandemic Lockdowns

The pandemic brought the cost of heating and cooling homes into sharp focus with lockdowns and work-from-home leading to rising bills and making people more aware of how much energy they need to use to stay warm/ cool

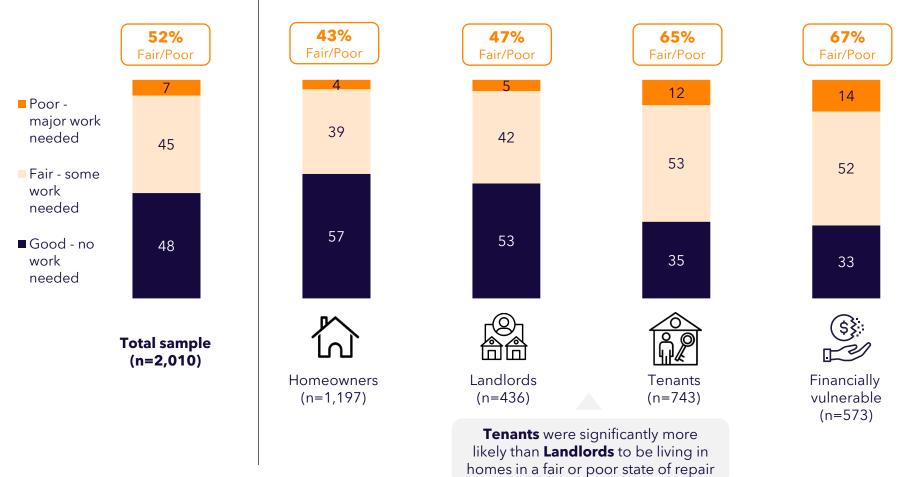
#### The lockdowns also:

- Led to people reassessing their living space and the importance of separate work/study areas and comfortable areas to relax at home. "You know that room they say is a study, but in reality, you have as a bedroom...well it's a study now." (Penrith)
- **Raised the importance of managing good air quality and airflow:** Several participants talked about creating cross-ventilation and installing fans and air purifiers to combat airborne pathogens (COVID, mould and toxins) and to deal with respiratory conditions.
- **Reinforced the importance of good outdoor areas to promote health and wellbeing:** Some participants spoke of their joy in growing their own produce, having grassy space for kids to run around and gardens which has brought them closer to nature.



### **Perceived Current State of Repair of Own Home**

Opinions were mixed, with half considering that some improvements are needed. Tenants and the financially vulnerable participants were significantly more likely than landlords to say their own home was in a fair or poor state of repair



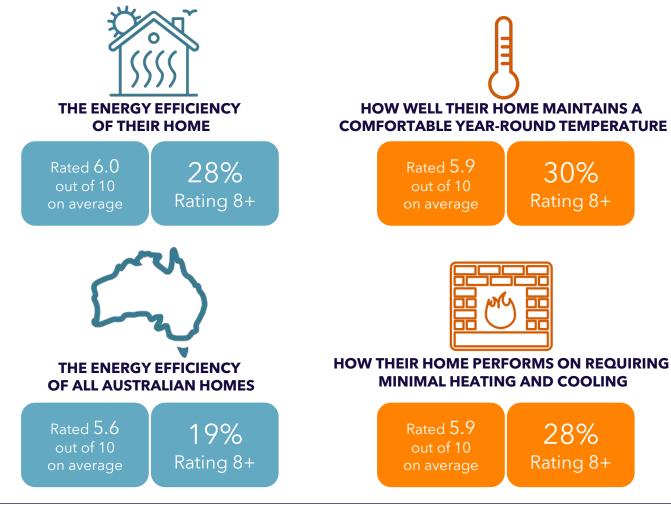
#### State of repair of home - self-ascribed (%)

D2. Which of these best describes the home you live in? D5. Which of the following best describes the state of repair of your home? Base: All participants (n=2,010).

### **Participant Perceptions of their Home**

### On average participants rate the energy efficiency of their home as 6 out of 10 (on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent')

However, there is a lot of variability as fewer than one-third of participants rate their home's energy efficiency as excellent (8 or more out of 10). Generally, participants rate the energy efficiency of their *own* home as higher than Australian homes as a whole





Q6. How would you rate the following? Scale of 0-10, where 0 = Very Poor and 10 = ExcellentBase: All participants (n=2,010). Full data is in the appendix

# **Participant Perceptions of their Home - by Segment**

Builders, renovators and landlords rated their homes and Australian homes in general more highly on energy efficiency aspects than tenants and vulnerable households

#### Ratings provided on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent'

	Total s	ample	(Plan	<b>ders</b> ning/ ne)		<b>vators</b> g/done)	Buil	Planning to Build or Landlords Renovate		Tenants		Financially vulnerable								
Sample size (n=)	2,0	)10	649		649		649		649		694		673		436		743		573	
	Average	Rated 8+	Average	Rated 8+ (%)	Average	Rated 8+	Average	Rated 8+	Average	Rated 8+	Average	Rated 8+	Average	Rated 8+						
The energy efficiency of their home	6.0	28%	6.8	43%	6.6	39%	6.6	39%	6.6	39%	5.3	22%	4.7	13%						
The energy efficiency of all Australian homes	5.6	19%	6.4	33%	6.2	29%	6.3	30%	6.2	30%	5.3	17%	4.7	9%						
How well home maintains a comfortable year-round temperature	5.9	30%	6.7	41%	6.7	41%	6.7	41%	6.6	41%	5.3	22%	4.6	14%						
How home performs on requiring minimal heating/ cooling	5.9	28%	6.8	40%	6.7	40%	6.7	39%	6.6	39%	5.2	20%	4.6	12%						

Other subgroups more likely to rate the energy efficiency of their homes as 8 or more out of 10: those aged over 65 (37%), living in inner or middle suburbs of a major city (32%), homeowners (33%), families with children under 18 at home (34%) and high-income households (35% of those earning over \$130k).

SECNewaate Research

Q6. How would you rate the following? Scale of 0-10, where 0 = Very Poor and 10 =NGR2111008 Energy Efficient Housing Report Excellent. Base: All participants (n=2,010). Full data is in the appendix

Significantly higher than the other sub-group (i.e. those who are not builders, not tenants etc) @ 95%

Significantly lower than the other sub-group @ 95%

# **Energy Efficiency Features Installed/Planned**

Beyond LED bulbs, A/C, ceiling insulation and block-out blinds, only a minority of participants have installed or are planning to install many of the energy efficiency features tested

	LED bulbs	A/C reverse cycle	e Ceiling ins	ulation	Block-out curtains/blinds	Wall insulation	Window shading
Have it	60%	51%	48%	<b>,</b>	44%	33%	<b>29</b> %
Actively planning to	11%	9%	8%		14%	8%	10%
	Solar panels	Draught proofing	Window film	Glazin	g Under	Homo batt	Electric
Have it	29%	27%	17%	12%	10	% 6%	5%
Actively planning to	12%	11%	11%	10%	79	% 12%	12%

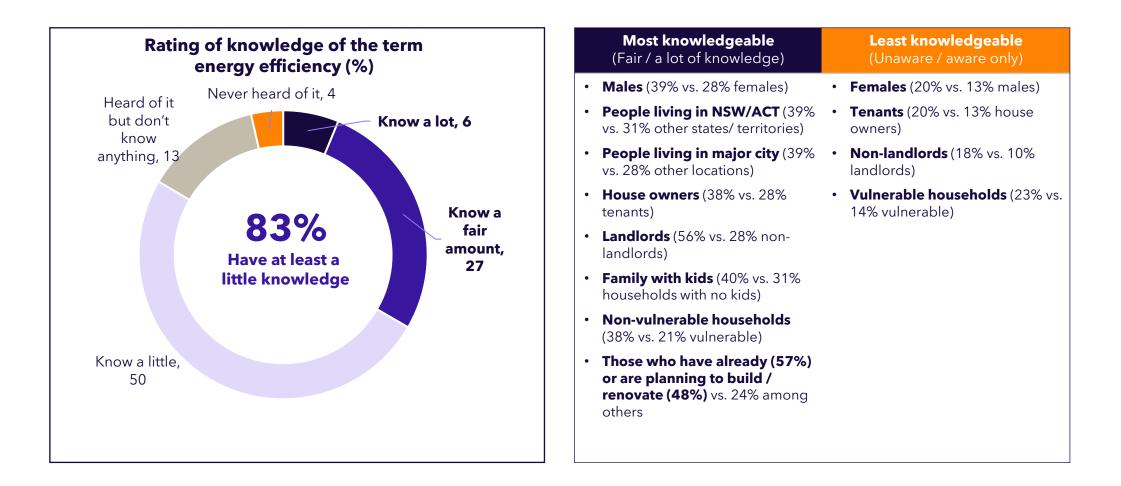


Tenants and financially vulnerable households were significantly less likely to already have or be actively planning to install any of these measures, compared to other segments.

Q7. Does the home you live in have the following features fitted or are you considering buying/installing them within the next two years? Full chart in appendix Base: All participants (n=2,010)

# **Energy Efficiency - Knowledge & Perceptions**

Four-in-five participants are aware of the term Energy Efficiency. However, only one-third claim to have much knowledge of what it means (know a fair amount or a lot). Tenants and vulnerable households had significantly lower levels of knowledge than landlords and homeowners



Q5. How much would you say you know about the topic of home energy efficiency? (**Asked prior to seeing a definition of the term**) Base: All participants (n=2,010) Unprompted feedback from phase 1 & 2 focus group participants (n=150)

# **An Energy Efficient Home - Knowledge & Perceptions**

Most link energy efficiency to lowering energy consumption through use of solar, batteries and energy efficient appliances rather than minimising loss of energy through lower-cost solutions such as insulation/ draught proofing

#### **KEY ASSOCIATIONS (FROM THE FOCUS GROUPS)**

#### The term 'Energy Efficiency' was familiar to most, everyone understood it to some degree and could link it to using less energy.

- Several participants could talk about the potential benefits of an energy efficient home:
  - **Cost saving and bill reduction** which were are also spoken of in the context of the rising cost of living concerns.
  - **Environmental benefits:** These were secondary to bill savings as a priority, but some did speak of their duty to the environment, climate change and the importance of doing their bit for future generations.
- Some participants spoke of their own experiences with energy efficient homes that did not require heating or cooling and this piqued interest among other participants.

# **Most associated energy efficiency with LED lighting and energy efficient appliances**, with several participants mentioning looking at the star-ratings of appliances when deciding what to purchase.

Several participants linked it to more costly solutions like solar power and batteries.

For others, this term connoted a broader range of sustainability initiatives such as green energy, recycling and water saving.

### Lower cost solutions such as draught proofing and window fittings were only mentioned by a few participants:

• When discussed, there was a sense from participants that lower-cost solutions may not deliver significant cost savings compared to (expensive) technological and structural modifications.



"It's about light and insulation. Energy efficient means it's built in a way that we don't need to rely on energy that is generated by power e.g. use of solar, rainwater tanks, appliances in the house that are more cost effective." (Hobart) "It's more important now, there's more discussion on climate change. Fifteen or twenty years ago it wasn't as much, and the only reason we wanted to be efficient was cost." (Ballarat)

"I always think of expense when I hear the term 'energy efficient."" (Toowoomba)

"It stays cool in summer and warm in winter without additional resources. I think of insulation, solar, batteries, star ratings and low running costs." (Melbourne)

# Is 'A Comfortable Home' a Better Term to Use?

More participants consider their home to be comfortable to live in than rate their home as energy efficient. 'Comfortable' is primarily linked to space, layout, storage and convenience. Some participants linked it to a comfortable temperature year-round





#### **KEY ASSOCIATIONS (FROM THE FOCUS GROUPS)**

While the term was familiar, the immediate associations were with:

- **The functionality of the home,** specifically features such as space and storage, as well as being low maintenance (i.e. easy to clean).
- **Their sense of vitality and peace,** strongly linked to having lots of natural light, windows, fresh air, gardens and a nice view.
- Some participants talked about a 'cosy' home in this context one that was warm in winter and cool in summer. An easily maintained comfortable temperature was desirable, but the relationship to thermal efficiency and energy efficiency was not overt.
  - An insulated and warm home was particularly important in cooler climates such as Hobart and Ballarat although some noted that these places also have hot days as well.
- While desirable, there is a sense from some participants that a comfortable home connotes **luxury** and that this is more of a 'nice to have'.

"Spacious, inviting, relaxing. It's somewhere you can come home and just forget about the day." (Toowoomba)

"It's not cluttered or cramped, there's ample storage space and a nice open plan kitchen area for open communication." **(Ballarat)** 

Q6. How would you rate the following? Scale of 0-10, where 0 = Very Poor and 10 = ExcellentBase: All participants (n=2,010). Full data is in the appendix

Unprompted feedback from phase 1 focus group participants (n=100)

### Is 'A Healthy Home' a Better Term to Use?

A greater number of participants rated their home as Healthy than rated it as Comfortable. The idea of a healthy home is linked to air quality, ventilation, mental and physical wellbeing. It is potentially interesting as a supporting message for the benefits of an energy efficient home



#### **KEY ASSOCIATIONS (FROM THE FOCUS GROUPS)**

A healthy home ladders most strongly into air quality and hygiene - particularly after COVID-19. The concept of a home that maintained a comfortable temperature was mentioned by a few.

Key themes included:

- **Air quality and ventilation**, with a need for fresh air and good airflow throughout the home.
- **Mitigation of health risks** including off-gassing or toxic materials (furnishings, fittings, building materials), asbestos, mould or algae, as well as access to filtered water. Some noted the importance of heating and cooling to maintaining good health.
- Access to nature, through greenery, plants, a garden, veggie patch and lots of natural sunlight.
- **There was a strong emphasis on mental health** (positive mood, wellbeing, peace) as well as the physical elements of health (i.e. avoidance of pathogens).

"There's less worry and less stress knowing you're coming home to a healthy home." (**Brisbane)**  "My first home was very damp because it didn't have good heating. Now I'm very critical of that sort of thing. As soon as we put in ducted heating that fixed the problem." (**Ballarat**)

Q6. How would you rate the following? Scale of 0-10, where 0 = Very Poor and 10 = ExcellentBase: All participants (n=2,010). Full data is in the appendix

Unprompted feedback from phase 1 focus group participants (n=100)

### **Do People Relate to Thermal Efficiency?**

In the focus groups we also explored the term 'thermal efficiency'. While unfamiliar to most, it is understood to link to maintaining a comfortable living temperature with minimal energy input. However, it is associated with a very high upfront investment and is felt by many to require costly structural modifications to attain

cool in summer energy efficient warm in winter cooling warm from the sun door and window seals double glazed windows easy to heat brick insulation comfortable passive design concrete good building materials constant temperature

#### **KEY ASSOCIATIONS (FROM THE FOCUS GROUPS)**

- **Most participants were unaware of the term** and those who were aware tended to have knowledge from their professions (i.e., they were builders, engineers, scientists) or were deeply interested or involved in their home design.
  - A few participants who had architecturally designed homes with exceptionally high thermal efficiency ratings talked about the money they were saving on energy use to heat and cool their home and were familiar with the term.
- While more unfamiliar than "energy efficiency", many participants associated it with **maintaining a constant home temperature and a home being easy to heat.**
- The term does ladder into highly relevant topics such as maintaining a comfortable temperature and reducing heating bills via good insulation, glazing, reducing air leaks and capitalising on passive heating and cooling through orientation and windows.
- However, for several participants the term implies a home that is premium and high tech, requiring structural modifications such as glazing and use of insulating building materials, and hence is seen as expensive to attain.

"Thermally efficient is more focused on heating - that is kind of a subset of energy efficient. It's more about the construction materials and the glazing." (**Adelaide**) "Energy efficiency is about things you can do to any home to reduce your carbon footprint and save money on energy bills, while a thermally efficient home is locked in - it's about the structure of the home and you can't readily change that." (**Parramatta**)

"We're not familiar with the term but it sounds like we're doing it." (**Toowoomba)**  "It's just about keeping the heat in. Things like door seals to stop the loss of heat or cold air from coming in, planting a deciduous tree outside your window to have more warmth in the window in winter." (**Melbourne**)



There is good awareness of the benefits of energy efficient features on living temperature and quality of life, with the pandemic bringing it into sharp focus. However, there is a disconnect between how people want to live and how they are living, with energy efficient improvements underutilised and often considered expensive to implement.

# **The Current Context** Key issues relating to homes & building

# The rising cost of living and climate change are hot button issues. It is essential to recognise these macro factors in positioning the reforms.



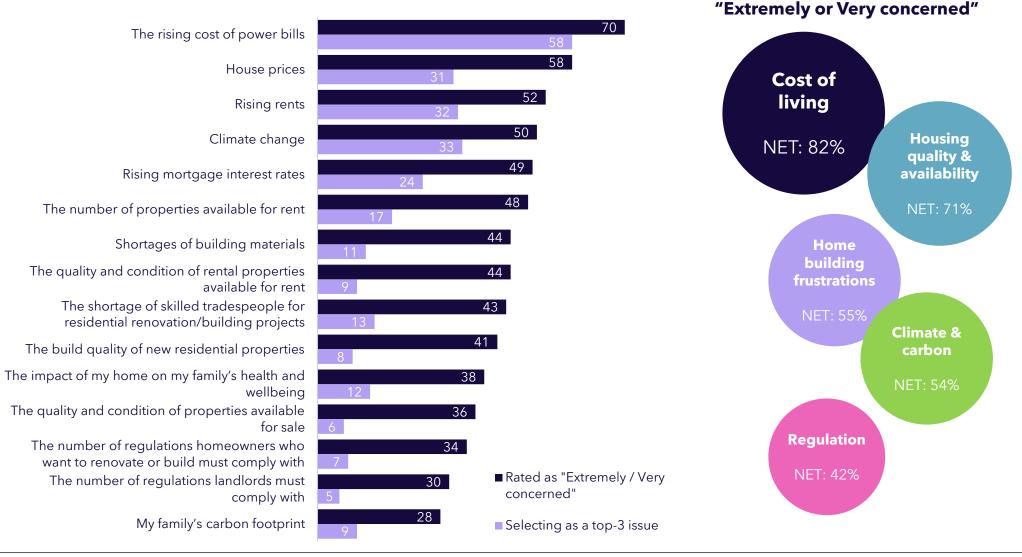
### **Macro Issues of Most Concern**

More than four in five Australians (82%) are concerned with cost-of-living related issues with the rising cost of power bills, house prices and rent of most concern. This is followed by housing quality and availability and climate change

#### Issues of concern - prompted list (%)

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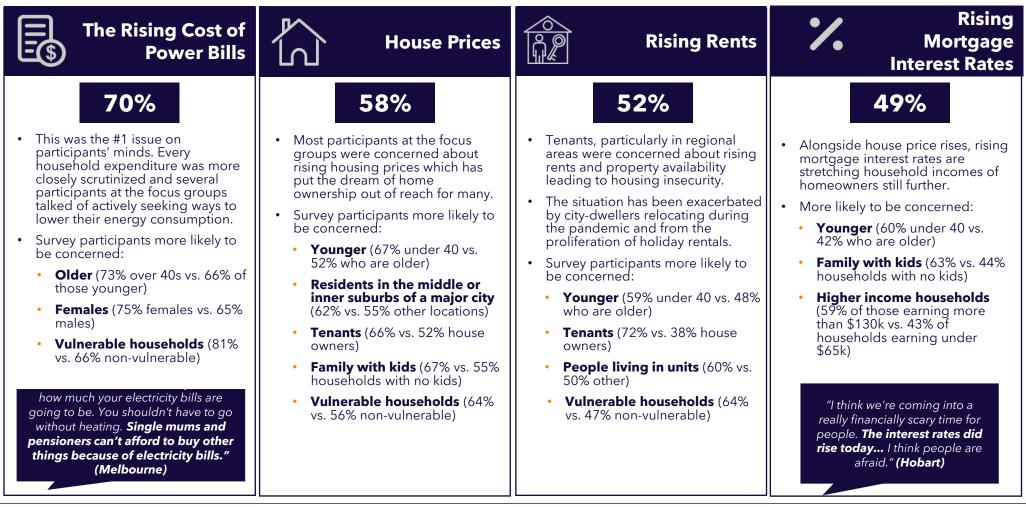
Q1. How concerned, if at all, are you about the following issues related to housing and energy in Australia? Q2. Please select the 3 issues from the Q1 list that are most important to you at this time Base: All participants (n=2,010).

**Issues of concern - NET rated as** 

## **Key Macro Issues - The Cost of Living**

Cost of living related issues are top of mind and seven in ten (70%) Australians are concerned about rising power bills. They're also feeling the pinch from rising house prices, rents and interest rates. Younger Australians (under 40s), tenants and financially vulnerable households tended to have higher levels of concern about these topics

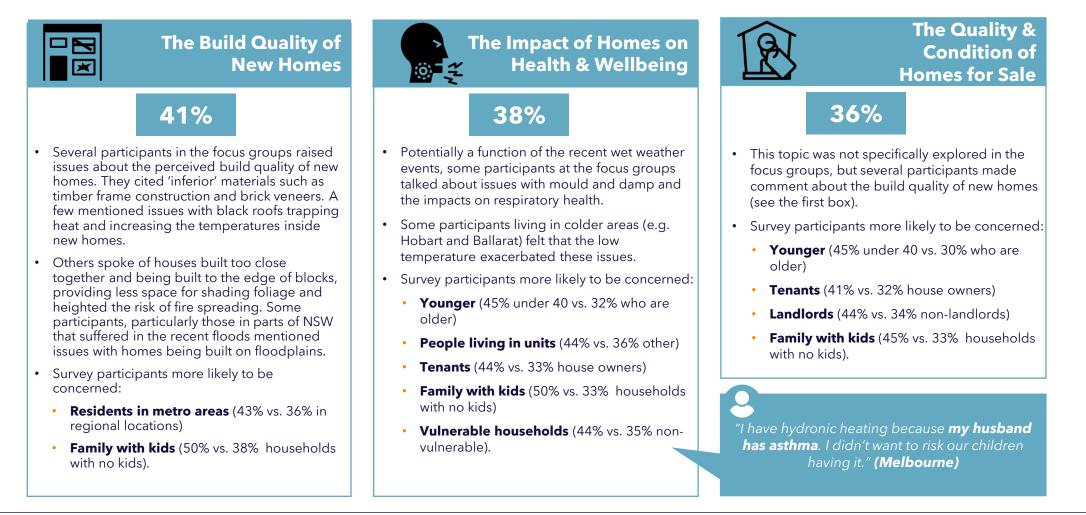
**NET 81%** were "Extremely or Very concerned" about cost-of-living related issues:



# Key Macro Issues - Availability & Quality of Housing

The availability and quality of housing is a top tier issue (71% concerned) and more than a third of participants are concerned by the quality of new builds, the condition of existing homes for sale and impact of their home on health and wellbeing. Again, younger households, those with children, tenants and the vulnerable are most concerned

#### **NET 71%** were "Extremely or Very concerned" about availability and quality of housing issues:



# **Key Macro Issues - Availability & Quality of Rentals**

Nearly half (48%) of Australians are concerned about the number of properties available for rent or the quality and condition of rentals (44%). Not unsurprisingly, tenants and vulnerable households were significantly more concerned about these issues

**NET 71%** were "Extremely or Very concerned" about availability and guality of housing issues:



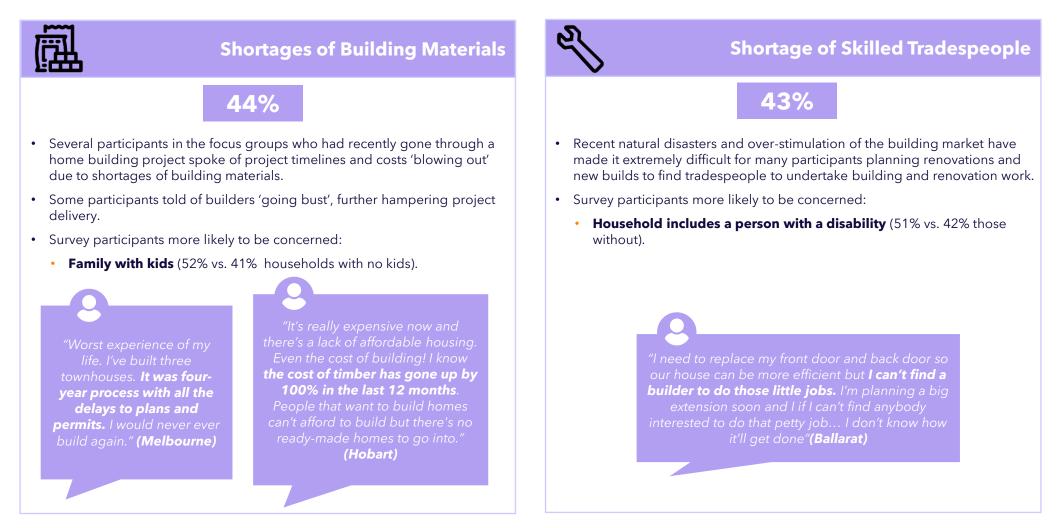
Qualitative feedback provided from the phase 1 gualitative research (n=100)

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### **Key Macro Issues - Home Building Frustrations**

Over half (55%) of participants are concerned about shortages of building materials and access to skilled tradespeople. These issues have been exacerbated by the COVID-19 pandemic's effect on supply chains, a building boom (and bust) and natural disasters such as flooding

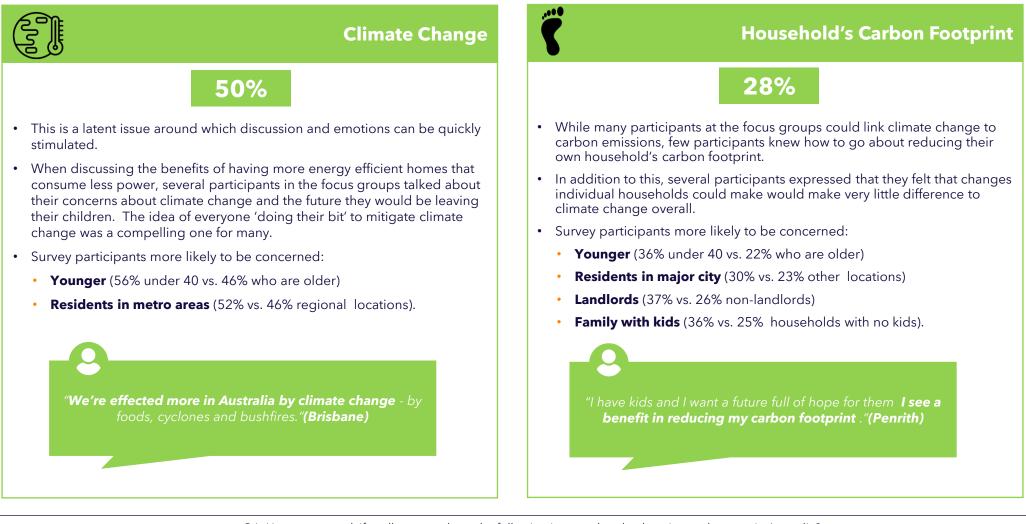
**NET 55%** were "Extremely or Very concerned" about home building frustrations:



### Key Macro Issues - Climate & Carbon

Climate change as an individual issue was ranked highly - 50% of Australians are concerned about it - however, far fewer participants said they were concerned about their household's carbon footprint (28%). Potentially householders are not linking their actions to the bigger climate change picture or not feeling their activities would make a difference

#### **NET 54%** were "Extremely or Very concerned" about climate and carbon related issues:



### **Key Macro Issues - Regulatory Burden**

Two-in-five participants are concerned about the burden of regulation they face, with a third of participants concerned with the number of regulations placed on builders and renovators and a third concerned about the regulations they have to comply with. Interestingly only 46% of landlords say they are concerned about the regulations they face

#### **NET 42%** were "Extremely or Very concerned" about regulatory burden:



The Number of Regulations that those Building a New Home must Comply with

34%

- Several participants at the focus groups who had recently built a new home said they had felt overwhelmed and overburdened by the regulatory red tape they had had to deal with, often due to Councils.
- They mentioned delayed approvals, inconsistent applications of rules and heritage and environmental restrictions which some considered too onerous.
- Survey participants more likely to be concerned:
  - Landlords (44% vs. 32% non-landlords)
  - Family with kids (41% vs. 32% households with no kids).

"There seems to be considerable delays. I have a friend who is still waiting to build. There's a lot of red tape with the council. They still haven't started and it's already 3 years over time when they were thinking they were going to start." (Hobart)

#### The Number of Regulations that Landlords must Comply with 30% • Landlords at the focus groups also spoke about onerous and tough regulations that they had to comply with in order to lease out their property, and the costs associated with this. • However, other focus groups "There are **ongoing** participants felt that current standards costs of being a for rental properties, especially those landlord, more and for lower income households were not more. These checks cost high currently and that more should be an absolute fortune." done to improve living conditions for (Ballarat) tenants. • Survey participants more likely to be concerned: Younger (35% under 40 vs. 26% who are older) 'It's business at the end of the day. Otherwise Residents of an inner suburb of a vou're doing charity **major city** (38% vs 28% other areas) work. Someone has to Landlords (46% vs. 26% non-• pay." (Melbourne) landlords) Family with kids (40% vs. 26% households with no kids).

Homes are becoming more expensive and difficult to build, costly to run and the red tape is burdensome. The proposed reforms must be sensitive to these issues and also leverage the concern people feel about climate change and the desire to 'do their bit'.

# Reactions to the Proposed Reforms

### Focus Group Thoughts on the Need to Raise Standards

Generally, participants felt that the energy efficiency of Australian homes was poor and energy use too high. There is a sense of a need for better standards, particularly for existing properties.

When prompted on the topic of current energy efficiency standards, most felt (or at best, suspected) that the current energy efficient status of most Australian homes is quite poor. Several participants felt that they could be around the 2-3-star mark (out of 10).

Fewer than one-in-five survey participants felt that Australian homes had a good energy efficiency rating (8 or more out of 10, where 10 is excellent).

**Discussion often focused on comparisons to other countries** like Canada, parts of the United States and Europe. Participants had lived experiences there where houses stayed warm, were built appropriately for the climate and the energy bills were cheaper as a result. Although not stated by name, it was clear these comments were referring to thermal efficiency.

**Many participants also commented that something needs to be done** to mitigate rising energy prices, address climate change and accommodate the effects of a more unpredictable climate with extreme temperatures and weather events.

When it comes to building standards in relation to energy efficiency, people typically feel that they are likely to be slightly too relaxed or about right, but most didn't really know. Not unsurprisingly, those with experience building or renovating a home had more strongly held opinions on the topic.

Some participants felt that the current building standards overall are quite strict on new builds but not strict enough on renovations. There were also some comments about current regulations not being enforced strongly enough. "We're getting worse in terms of energy consumption and carbon footprint - how many homes have air-conditioning and more than one TV now?" **(Ballarat)** 

"The current standards are not very good but potentially they are getting better with newer builds, but progress is very slow." (Brisbane)

"Just get on with it...we're a long way behind Europe." (Coburg)

"Households need to compromise on convenience and comforts more, not to swap out the water efficient shower heads as soon as the certifier leaves." (**Brisbane**)

"All new homes need to comply with a 6-star rating, but this can be determined by the appliances, so a builder can use that and achieve a 6-star rating even if everything (the thermal efficiency of the property) is wrong." (Melbourne)

Feedback from phase 1 focus group participants when prompted with the idea (n=100)

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# Focus Group Thoughts on What Would Drive Action

Government mandates, education, incentivisation and support tools were all mentioned by focus group participants.

Most participants feel that raising standards would need to be driven by Federal and State Government in order to drive widespread action, ensure alignment across states, builders, local authorities and ensure everyone is 'doing their bit' to help Australia reduce its carbon footprint.

However, some participants felt it would not be this simple and that the states would add their own standards on top to take into account their own climatic challenges, which would make things more complicated and expensive.

Others mentioned the current inconsistencies in local council Development Application (DA) approvals and felt these reforms might add further complexity and delays to an already frustrating process.

**A few participants did not support government mandates.** They didn't want to see government "telling them what to do" and they preferred an educational approach to encourage individuals to see the need for change and to drive action at a grassroots level.

#### Several participants wanted any new reforms to be accompanied with education for:

- homeowners to encourage them to see the value in making the necessary changes - including the provision of case studies and a mobile app to help owners assess their home's current energy efficiency, obtain tips on changes to make and the power bill savings they could make;
- the **building sector**, to create alignment and build competence; and
- local authorities to create alignment in relation to what they would approve.

Many would expect to be incentivised to make energy efficiency upgrades: There is a common perception that energy efficiency upgrades (e.g., double glazing and solar) is expensive. Several are looking for the government to play its part to help them make it cost effective, and not burdensome on vulnerable parts of the community. "Government should be responsible - with basic standards set at a federal level and then localised rules set at state or regional level to factor in climatic differences." **(Toowoomba)** 

"Ultimately it should not be a government issue. It should be people's own decisions. If they want a lower energy bill, they can pay for these things. Ultimately it will hurt the consumers, but I voluntarily did these things myself - it was for my comfort." (Melbourne)

"There's going to need to be a pretty good educational system put in place to explain to people why, if they have a white roof, it's going to be a lot cooler." **(Adelaide)** 

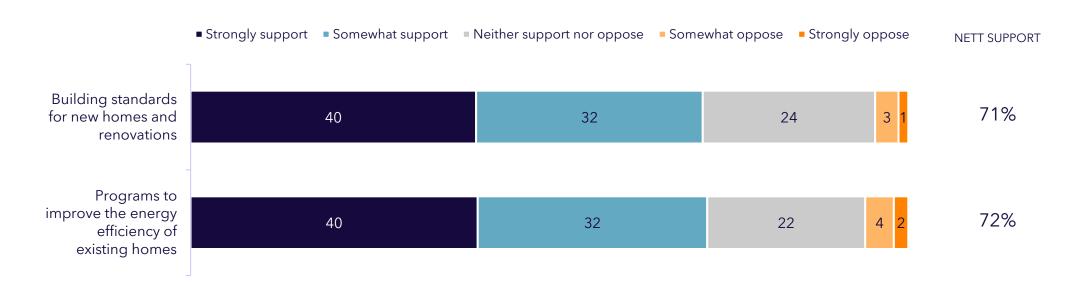
"Usually, when the government introduces any new energy initiatives or any new initiatives, they give a lot of rebates. So for example, when they use the LED lighting, they did switch over from they took away the older bulbs, they made the switch over to the new LED lights free of cost. There is also an initiative where if you have appliances, which are of low energy." (Penrith)

Feedback from phase 1 & 2 focus group participants when prompted with the idea (n=150)

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# **Overall Reactions to Improving EE Standards**

When the idea of State and Federal governments improving energy efficiency of Australian homes was introduced in the survey most participants were in support, but this comprised a mix of strong and soft support



More likely to support (strongly / somewhat)	More likely to oppose (strongly / somewhat)
Improving building standards for new homes and major renovations	Improving building standards for new homes and major renovations
<ul> <li>Older (81% of those 65+ vs. 69% among those who are younger)</li> <li>Those who are not landlords (74% vs. 60% landlords)</li> <li>Those considering a new build / renovation (76% vs. 69%)</li> </ul>	<ul> <li>Younger (7% among those under 40 vs. 3% among those who are older)</li> <li>Those who have recently built / renovated (9% vs. 3%)</li> </ul>
Programs to improve the energy efficiency of existing homes	Programs to improve the energy efficiency of existing homes
<ul> <li>Older (82% of those 65+ vs. 70% among those who are younger)</li> <li>Those who are not landlords (75% vs. 62% of landlords)</li> <li>Those considering a new build / renovation (77% vs. 70%)</li> </ul>	<ul> <li>Younger (8% among those under 40 vs. 4% among those who are older)</li> <li>Landlords (10% vs. 4% among non-landlords)</li> <li>Those who have recently built / renovated (11% vs. 4%)</li> </ul>

Q3. Australian State and Federal Governments are considering how to improve the energy efficiency of all Australian homes.

Support for the proposed reforms (%)

**SECNewgate** Research Overall, how much do you support or oppose the following ways to do this? Profiling in the appendix NGR2111008 Energy Efficient Housing Report Base: All participants (n=2,010)

## **Reasons for Support/Opposition: New Home Reforms**

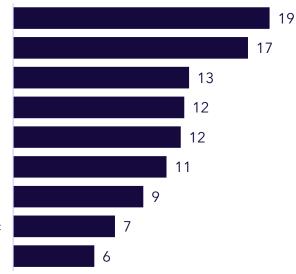
Four in ten (43%) said it would result in better quality of work and protect homeowners against poor workmanship. Two in ten (20%) cited environmental reasons such as reducing the carbon footprint and climate change. Those opposed to it were concerned about the increased costs, regulatory burden or builders exploiting the system

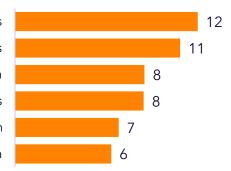
#### Reasons for support of the New Build reforms (all mentions >5%)

Improved standards will mean better quality / better standard of work It's needed. Currently too many shoddy operators / sub-standard work Good to reduce carbon footprint / reduce energy costs / reduce energy consumption Positive general - it's a positive step / anything to improve standards is good Improved standards makes houses safer - better construction, better materials Current standards are not working / standards have dropped / not strict enough Increased protection for homeowners against poor workmanship We need standards to reflect the changing climate / extreme weather / natural disasters etc Accountability - improving standards will make builders more accountable

#### Reasons for opposition to the New Build reforms (all mentions >5%)

Concerned about the cost of these potential changes Worried about shoddy builders taking advantage of the new requirements Existing building standards are already effective / high enough Improved standards will increase costs of building and materials Improvements in construction are needed but I oppose this potential reform Improved standards will increase red tape/regulation





Q4. For what reasons did you say you [SUPPORT/ OPPOSE] this proposed reform? Base: All in support (n=690), all in opposition (n=81).

# **Reasons for Support/Opposition: Existing Home Reforms**

Participants were able to articulate their reasons for supporting or opposing reforms for existing homes more than for new homes (higher percentages). Addressing soaring energy costs was the number one reason for support (32%), followed by reduced carbon use and to address climate change (38% mentioned these reasons in total). Cost was the number one reason for opposing the reform (29%)

#### **Reasons for support of the Existing Home reforms (all mentions >5%)**



#### Reasons for opposition to the Existing Home reforms (all mentions >5%)



32

### Focus Group Reactions to the Overall Idea of EE Reforms

#### Across the groups a good level of positivity to the overall idea of improving energy efficiency standards for Australian homes.

However, prior to seeing any detailed information on the specific proposals, many participants raised questions about what the reforms might entail, specifically:

- What the reforms would require them to do differently and how onerous they might be, particularly in relation to retrofitting into an existing home.
- How the new requirements would be funded and how affordable they would be.
- How they would be policed for compliance. There was a sense from some that many builders only paid lip service to current building standards and that this may not change with the introduction of new measures.
- How the reforms would be introduced to avoid unintended consequences such as increasing waste and expense as people comply.

Those who had already built a house or had undertaken a major renovation were more resistant to the idea of the reforms because of the significant investment they had already.

"They shouldn't be over the top to implement and should be practical not take months to design." (**Coburg**)

"Who is going to pay? This could be a \$30K project! The upgrades need to be affordable for all regardless of income." (**Parramatta**) "My concern is if someone is renovating their house, if they want to use their old appliances, will have to spend more and throw away their old appliances, what is the environmental impact of throwing away old appliances that can be used." (Coburg) Without information, while seen as a good idea with major benefits, many concerns are raised

#### **CONCERNS IDENTIFIED**

- **The additional cost** it might entail.
- Perceived high cost and difficulties for upgrading existing homes particularly those with heritage character.
- Perceived trade-offs in desired aesthetic for new builds.
- No evidence for payback through bill savings on any investment made.
- Increased regulatory burden particularly in relation to overly rigid regulations.
- The risk of incorrectly applied standards for example, cold regions such as Hobart have hot days to consider too.

#### PERCEIVED BENEFITS

- Lower power bills
- Lower carbon foot
   print
- Better living environment healthier
- A potential reduction in the cost of energy efficient building materials due to increased demand

Feedback from phase 1 & 2 focus group participants when prompted with the idea (n=150)

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### **Information Shown to Participants about the Reforms**

The six proposals underpinning the reforms were presented to participants

### **1.** Increasing thermal efficiency building standards for new homes from 6 to 7 stars

Builders would only receive permits if their plans meet a 7-star standard.

This standard is similar to the energy efficiency standards applied to household appliances like TVs and refrigerators, where the higher the rating, the more energy efficient it is. The thermal efficiency standards for buildings go from 0 to 10 stars, where 0 means the building is not energy efficient at all and 10 is the maximum it can be.

It would make new homes 25% more efficient to heat and cool than the current 6-star minimum standard.

Raising the standard to 7-stars typically increases building cost for an apartment by around \$500 and for a house by around \$1,000-2,000, but it significantly reduces energy bills.

Measures to reach 7-stars are flexible and relevant to the specific climate of a building. They can include property orientation – i.e. having north facing windows in a cool climate, shading, cross-ventilation, window and door seals and insulation.

The amount of energy bill savings varies by location, but - based on current electricity prices and interest rates - can be several hundred dollars a year and higher than the home loan payments needed to meet higher building standards.

Buildings are long-lived, so the impact of energy inefficient buildings lasts a long time. Most buildings are built to minimum standards, which have not changed since 2010.

### **2.** Increasing thermal efficiency standards for major renovations from 6- to 7-stars

Just like with new homes, energy efficiency rules would apply to major renovations (e.g. if the renovation cost was over \$50,000 or if over 50% of the home is affected).

There are exceptions such as when the renovations are limited in scope or don't affect energy use.

The change to a 7-star standard (on an energy efficiency scale from 0-10) would reduce the energy use of renovated homes, but may sometimes add costs to renovations.

#### 3. Creating new energy efficiency standards for rental homes

This means that a State or Territory government would specify an energy efficiency standard that a rental property has to meet before it can be rented out.

For example, a rental property might have to have ceiling insulation, an efficient heater, and/or meet a certain star rating.

This proposal intends to make it easier for tenants to understand the energy costs of a home, and incentivise landlords to improve energy performance of their rentals. It also intends to ensure that no rental homes are unsafe or uninhabitable.

### **Information Shown to Participants About the Reforms (2)**

The six proposals underpinning the reforms were presented to participants

### 4. Mandatory disclosure of a home's energy rating when it is sold or leased

This would mean that a home's star rating must be disclosed when it is sold or leased.

For existing homes without a known star rating, an in-person assessment using a rating system like the Residential Energy Efficiency Scorecard could be required (costing homeowners around \$300-400).

The intention of disclosure is to make it clear how much energy your home will use, to make it easier to understand likely energy bills, and to incentivise sellers and landlords to improve energy efficiency.

#### 5. The rollout of government retrofit programs for low-income households, including social housing, rental housing and low-income homeowners

This means more Australians could experience the benefits of an energy efficient home.

Governments would fund or subsidise retrofits for eligible households, including measures such as draught sealing, insulation, and replacing inefficient appliances.

Retrofits would be free or residents could make a co-contribution in line with their income.

This proposal is based on a belief that all Australians should be able to access affordable energy, benefitting future occupants, as well as the people living in that home now.

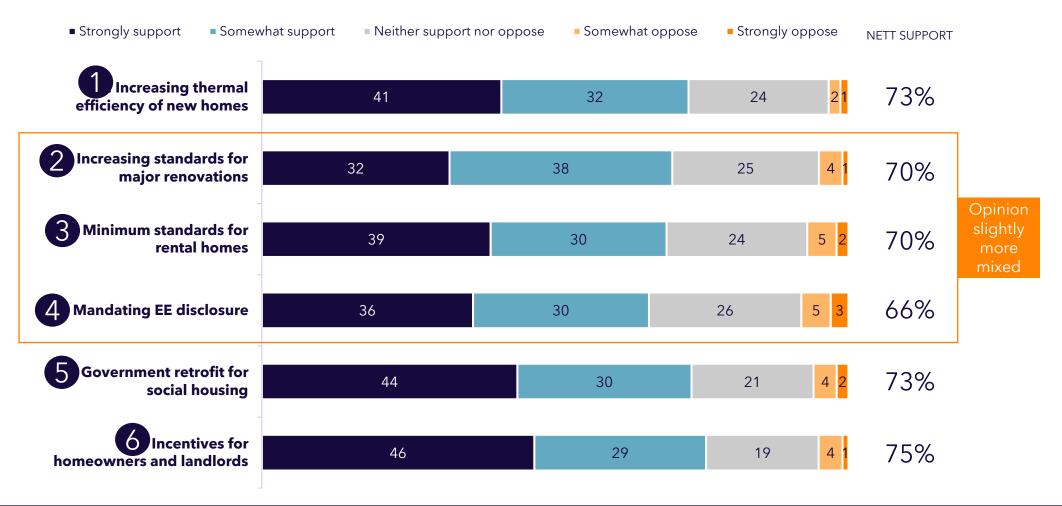
### 6. Incentives to make existing homes more energy efficient

To accelerate upgrades to existing homes, consumer and community groups are encouraging governments to rollout programs to help lessen the financial burden to homeowners and landlords.

Incentives might include rebates to reduce the cost of appliances, tax breaks, low or no interest loans, or a 'green' grant. Information, advice and tools will also be provided to make upgrades easier.

### **Support for Each Proposal**

Most participants were in support of each proposal, with slightly higher levels of support given to incentives for homeowners and landlords (75%), Government retrofit for social housing (73%) and increasing thermal efficiency for new homes (73%)



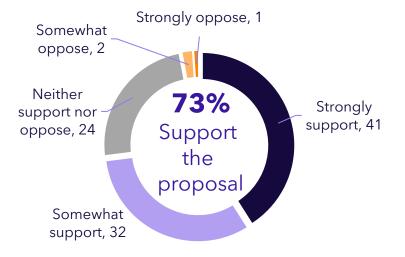
#### Participant rating of support for each specific proposal (%)

Q8. How strongly do you support or oppose each of the following proposals? Base: All participants (n=2,010). Profiling in appendix

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# Increasing Thermal Efficiency for New Homes

This proposal was positively regarded, with many participants feeling that it would be easier to apply upgrades to new builds than it would be for existing homes, however, they wanted further information on likely costs and benefits



More likely to support	More lil
<ul> <li>Older (84% of those aged 65+ vs. 71% of those who are younger)</li> <li>House owners (78% vs.66% tenants)</li> <li>Non-vulnerable households (76% vs. 68% vulnerable)</li> <li>Higher income households (81% of those earning more than \$130K p.a. vs. 73% among those earning less)</li> </ul>	Those in 74% of th Those wil built / re 2%)
<ul> <li>University+ education level (79% vs. 69%)</li> <li>Those who are considering building or renovating (81% vs. 70%)</li> <li>Builders (78%) or renovators</li> </ul>	

More likely to oppose

- Those in SA/NT (65%) vs.
   74% of those in other states
- Those who have recently built / renovated (6% vs. 2%)

**Most considered this a positive move**, considering this would be relatively easy to implement for new builds - compared to upgrades to existing properties – and many felt this is where the new regulations should start from.

#### However, the figures presented generated much comment and polarised opinion:

- Several felt the additional cost to make the required changes were reasonable (\$2k for a house) **however, others felt that this sounded too low.**
- A minority of participants, particularly those in regional areas considered the potential cost to make the changes to be unaffordable and wanted more information on how quickly they would recoup the outlay via bill savings.

Several participants wanted **more information on what these standards would entail** and - particularly those who had just commissioned a new build - how much additional red tape they would generate.

Other participants raised concerns about how the mandates would work with council planning controls, bearing in mind the current inconsistencies with DA approval decision-making.

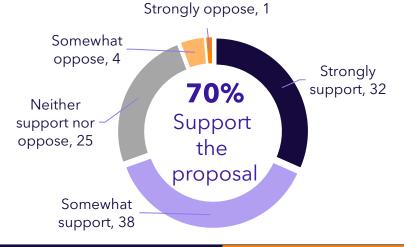
"It won't be \$2K, it's going to cost tens of thousands of dollars." **Ballarat**  "Your assumption that would be like 50 grand or something, but it does read to me that they might only have to tick a couple boxes to get that seven star, as mentioned in the examples, like, you know, doing a bit of sealed door seals and insulation.... I thought it would be a far more dramatic." (Adelaide)

(79%)

1

# Increasing Standards for Major Renovations

While most felt that standards for renovations should be raised, some had concerns about how it would be implemented fairly given the variety of possible properties and projects and how the EE rating of the whole home would be calculated



More likely to support	More likely to oppose
<ul> <li>Older (76% of those aged 65+ vs. 68% of those who are younger)</li> <li>House owners (74% vs. 64% tenants)</li> <li>Those living in metro areas (71% vs. 65% regional)</li> <li>Non-vulnerable households (71% vs. 65% vulnerable)</li> <li>Higher income households (77% of those earning more than \$130K p.a. vs. 69% among those earning less)</li> <li>University+ education level (74% vs. 66%)</li> <li>Those who are considering building or renovating (78% vs. 66%)</li> </ul>	<ul> <li>Those in SA/NT (60%) vs. 70% of those in other states</li> </ul>

**Most were positive about this proposal at a headline level** with several feeling that standards for renovations are too lax currently.

However, several participants raised concerns after further detail was provided, causing them to provide a lower rating:

- Some felt the \$50K threshold for the measures to be too low.
- Others felt that the current **criteria and caveats provided were too vague and confusing** and would be taken advantage of.

Several participants expressed **confusion about how the overall thermal efficiency of an existing property would be calculated** if only part of it had been renovated.

This proposal generated a lot of discussion for the sheer breadth of the type of work and properties it would cover and the **difficulty (and cost) it could potentially incur for people trying to renovate older properties**.

Some participants would prefer to see guidelines rather than mandates here that would take into account the age and condition of the home (i.e. different levels of upgrade).

"Ballarat has 150year-old houses - as draughty as hell we've got a large proportion of houses that will cost a bomb to get them up to a level that is going to be sustainable." Ballarat "\$50K is not that much for a reno - it's a bathroom." **(Parramatta)** 

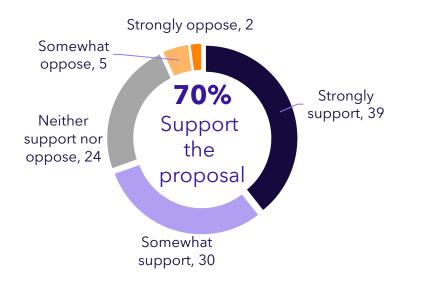
"You're very limited in what you can do with a renovation." (**Coburg**) "It's still a good idea in principle, especially if we're taking something that's average and making it better, but what happens to the existing home? What's the new overall rating if you're checking out the stars on the new bit but not the old bit? And who's arbitrating? What your new overall energy efficiency rating?" (Adelaide)

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2

# **Minimum Standards for Rental Homes**

This proposal was somewhat polarising, with landlords concerned about additional costs and red tape and widespread concern about impact on rents and rental availability for tenants



"What if in 20- 30 years it's going to be bulldozed anyway? ... the amount of energy and materials that go into creating this benefit isn't going to actually deliver an environmental benefit if the home gets demolished anyway?" (Adelaide)

#### This proposal created the most polarisation of all.

Several participants had concerns that costs of upgrades would be passed on to tenants, potentially making the rental crisis worse.

Others expressed concerns about landlords being **forced into upgrading a property that they may end up demolishing** in a relatively short timeframe, 'wasting' money.

**Landlords were most negative about this proposal** perceiving it to entail more regulation, paperwork and box ticking for potentially little financial gain. Some also felt it would lead to landlords selling their properties, reducing the number of properties available and potentially pushing up rents.

**Some participants were positive towards it** feeling that landlords had an obligation to their tenants and could write off the changes against their tax bill. Discussion in Parramatta focused on the need to **improve public health outcomes for tenants** – with participants talking about the need to upgrade cold, mouldy properties.

Most agreed there should be a mechanism in place to stop landlords passing on the costs to tenants and participants were in broad agreement that a carrot rather than stick approach (i.e. tax breaks) would work best.

Some participants said that **the rollout of this reform should be slow** to allow landlords time to make the required upgrades. **And a few participants felt that the proposal should be a guideline rather than mandated** and that tenants would vote with their feet if a property didn't measure up in terms of what they were prepared – or could afford - to pay.

"If you have a rental property and you're making improvements to it, you can claim it as a deduction, especially if you have a higher salary." (**Adelaide**)

"We need to be fair to tenants." (Melbourne)

"I support it but should be a phased thing. Having a knee-jerk reaction would be quite painful and not every landlord is a rich investor" (Coburg)

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3

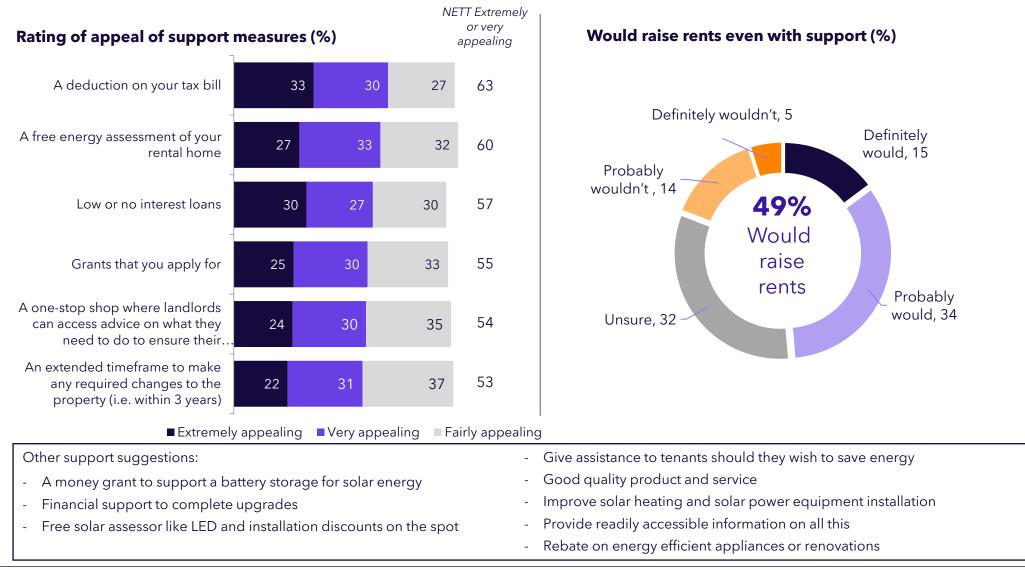
## **Landlord Mindset**

The majority of landlords (63%) agreed that creating a healthy, safe and comfortable home for their tenants is a priority and half agree that an energy efficient property would be easier to rent out, but affordability and inertia are key barriers to making the desired changes



## **Landlord Views on Potential Support Measures**

The most appealing support measures were a deduction on their tax bill (63%) and a free energy assessment of the rental home (60%). Regardless of support measures offered, around half of landlords (49%) said they would raise rents and a further one in three (32%) were unsure whether they would or not



Q10. Please rate each to indicate the appeal of each measure if it was in place?

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Q10a. Other support measures requested. Q10b. Assuming you have the government support measures you need in place how likely do you think you would be to pass on the cost of any required upgrades to your tenants in the form of rental increases? Base: All landlords (n=436)

### **Tenant Mindsets**

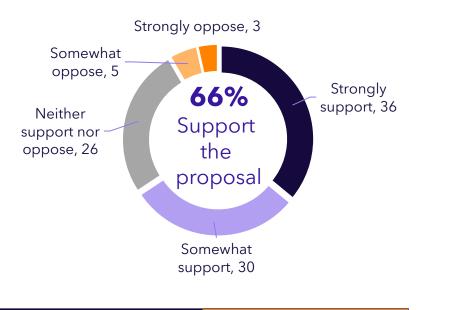
A perceived reluctance from landlords was a key barrier to tenants obtaining energy efficient homes (52%) and half of tenants were wary of asking for improvements due to a fear landlords would increase the rent (53%). Just 33% agreed that their landlord would support them in making their home more energy efficient



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# 4 Mandating EE Disclosure When Home Sold or Leased

While some participants felt it would help embed energy efficiency as a consideration and give purchasers and tenants more information others were concerned that people unable to make the Energy Efficiency (EE) upgrades might be penalised in terms of lower resale value or rent



More likely to support	More likely to oppose
<ul> <li>Higher income households (76% of those earning more than \$130K p.a. vs. 64% among those earning less)</li> <li>Those who are considering building or renovating (73% vs. 63%)</li> </ul>	Those in rural/remote areas (12% vs. 6%)

#### Several participants praised this proposal as a vehicle for bringing the value of energy efficiency to the fore with improvements converting to a higher sale value or rental return.

They would value this information to aid informed decision-making about any property they might want to rent or buy and also considered it to be a good way to educate the public about the types of improvements they could make.

#### However, some participants raised concerns about these measures

- Landlords were concerned about potential loss of rental income if other properties in the area had a higher rating, as well as potentially having to pay for certification each time the property is rented out.
- A few (older) participants who had recently build or renovated a property were also negative about this proposal fearing that owners would not achieve the sale price they wanted to if they were unable to afford to make the necessary upgrades.

Other participants would like to know how the system would be **policed** to stop people over-rating their properties.

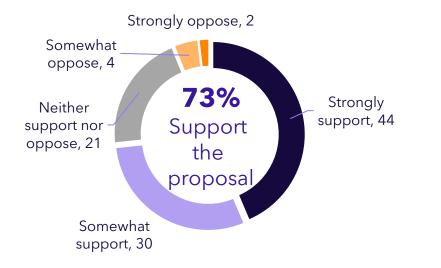
**Opinions around the scorecard cost were polarising:** While deemed reasonable by several homeowners, landlords had concerns about the fee, particularly if it were to be payable every time they changed tenants. They required more information about how long the certificate would be valid for.

"I need more information about the scorecard cost and how long it is valid for - if its only valid for 90-days, then that would not be good if I have to get a new one every time the property is rented out." (Toowoomba) "I've heard about this in the ACT it's a good thing, really raises the importance of energy efficiency and what you are potentially taking on with a new home." (Penrith)

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## **Government Retrofit Programs for Social Housing**

Almost all participants in the focus groups understood the need for 'no home to be left behind' and felt that largescale rollouts would help bring down prices of materials. Older females were most supportive of this proposal



More likely to support	More likely to oppose
<ul> <li>Females (77% vs. 70% males)</li> <li>Older (83% of those aged 65+ vs. 71% of those who are younger)</li> <li>Those who are not landlords (75% vs. 67% of landlords)</li> </ul>	• Males (9% vs. 4% females)

### At a base level most understood the need for social housing and low-income housing programs.

- The ethos of 'no home left behind' resonated with several participants, particularly if considered in the larger context of Australia meeting its Net Zero goals.
- However, some participants wanted to see how this would be rolled out and how households would be means tested to avoid abuse of the system.

Several participants thought that **largescale social housing rollouts could help build case studies** to educate the wider population.

Others felt that large-scale programs would potentially serve to **bring down the costs of materials** and **boost the pool of skilled tradespeople** able to undertake the work.

A few participants also mentioned that these measures would ultimately save tax payers money in that the tenants would be spending less on energy bills.

Some (older) participants wanted to see evidence that the approach does not overservice those in social housing at the expense of supporting homeowners.

"It will help people in social housing save money, as long as it is done correctly not like insulation where it has to be a really regulated government body to make sure jobs are being rolled out correctly." (Coburg)

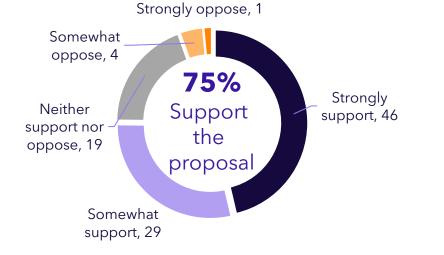
"This should be the priority of that entire list. If we're building 6-star energy rated new houses, given the current issues with the building industry, maybe we should be happy with that for a bit longer and focus on helping people who are living in low energy efficient houses who are struggling in those circumstances because everything is more expensive." (Hobart)

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## **EE Incentives for Homeowners and Landlords**

People were in strong support of homeowners being incentivised to undertake this work - helping ensure everyone was 'doing their bit' to address climate change. However, they sought reassurances it would be closed to potential abuse



More likely to support	More likely to oppose
<ul> <li>Older (85% of those aged 65+ vs. 73% of those who are younger)</li> <li>People living in a detached house (78% vs. 70% other house types)</li> <li>Homeowners (77% vs. 72% of renters)</li> <li>Higher income households (81% of those earning more than \$130K p.a. vs. 75% among those earning less)</li> <li>Those who are considering building or renovating (80%</li> </ul>	<ul> <li>People living in semi detached / terrace (10% vs. other house types)</li> <li>Those who have recently built / renovated (9% vs. 4%)</li> </ul>

This proposal was well-received by the majority of participants across all groups, with the belief that incentives are necessary to drive change.

Several commented on **the need to balance pay-back to homeowners with preventing abuse of the system.** Several participants mentioned that the 'Pink Batt' scheme had been widely abused by scammers and rorters – putting lives at risk - and that they would not like to see that happen again.

Suggestions for incentives included:

- Tax deductions; and
- Grants / 0% interest loans that people apply for.

Some participants - mainly those who have been burned by poor returns on solar investment - would like to see this in the form of 'cash in hand now'.

In addition to incentives several participants would also like to receive support and guidance on how to go about making the upgrades. Several participants in the Parramatta groups mentioned the provision of **online calculators to help homeowners decide what modifications they should focus on** for their home and location and how much they would save on bills by doing so.

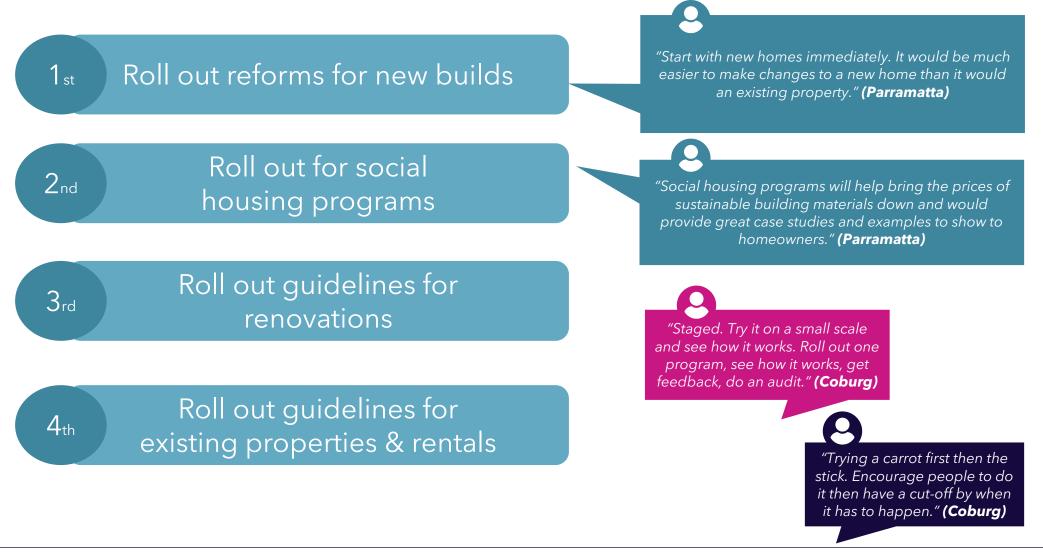
"If they don't put the incentive in people just won't do it. With the cost of living so high, people will just pay a little bit extra on the power bill over time rather than incur a huge upfront cost", which they can't afford." **(Coburg)**  "I'd like to have somewhere you can call if you have a question." (Parramatta)

vs. 73%)

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# **Overall Opinions on the Reform Rollout**

Participants in some of the focus groups were asked about their preferences for the the rollout of the reforms. Most would like to see the reforms rolled out in stages, with new homes the first to be implemented, and landlords and homeowners given a longer time to make the changes



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# Most people support the proposed reforms. However, specific information on how they would be implemented is needed to offset concerns.



# **Appendix 1:** Full Sample Profile

## Sample Profile: Total sample n=2,010

Attribute	n=	Wt'd %
Male	953	48%
Female	1,041	51%
Other gender	16	1%
Aged 18-24	234	12%
Aged 25-34	402	19%
Aged 35-49	546	26%
Aged 50-64	445	24%
Aged 65+	383	20%
NSW resident	549	32%
Vic resident	460	25%
Qld resident	380	20%
WA resident	240	10%
SA resident	281	8%
Resident in other location	100	5%
Identifies as Aboriginal or Torres Strait Islander	131	6%
Speaks a language other than English	334	17%
Lives in a freestanding house on a large plot	774	38%
Lives in a freestanding house on a small plot	578	29%
Lives in a semi-detached house, terrace or townhouse	299	14%
Lives in an apartment or unit	334	18%
Lives somewhere else	25	1%
Lived in current property for less than 6 years	1,002	48%
Lived in current property for 6 years or more	1,008	52%

Attribute	n=	Wt'd %
Lives in Major City (Inner/Middle Suburbs)	873	47%
Live on Outskirts of Major City	565	29%
Lives in Regional Centre	276	11%
Lives in Small town or village/Remote area	296	13%
Owns home outright	617	32%
Paying off mortgage	580	27%
Renting	743	38%
Residential Landlord	436	20%
Single person household	416	23%
Couple only household	526	26%
Family household	872	42%
Other household type	196	10%
University educated	849	43%
Left education prior to university	1,161	57%
Full time employed/Self-employed	835	40%
Part-time employed/Casual	387	18%
Retired	422	23%
Unemployed / full time student / full time home or carer duties	366	19%
Financially doing well or doing OK	1,437	71%
Financially having difficulty making ends meet	573	29%
Self/family member works in energy	140	7%
Self/family member works in construction	261	12%
Has a Centrelink card, pension or other benefit/allowance from government	858	43%

# How People are Currently Living - Home Type & Age

In line with ABS statistics, most participants were living in freestanding houses.



% of participants living in each house type



D2. Which of these best describes the home you live in? D3. Approximately how old is the home you live in? Base: All participants (n=2,010).

## How People are Currently Living - Property profile

	Total sample	Builders	Renovators	Planning to build or renovate	Landlords	Tenants	Financially vulnerable
Sample size (n=)	2,010	649	694	673	436	743	573
I intend to sell the property I currently live in within the next three years	10	18	19	17	19	0	7
I intend to demolish the property I currently live in within the next three years	2	7	7	6	8	0	0
The property I currently live in is managed by a body corporate or is under a strata arrangement	17	21	19	20	22	22	16
The property I currently live in is heritage listed	4	9	9	7	13	5	3
I am actively looking to buy a property within the next three years	10	19	13	18	10	26	11
None of the above	60	33	42	40	37	52	65

SECNewgate Research NGR2111008 Energy Efficient Housing Report D4 Do any of the following apply to you? Base: All participants (n=2,010).

# **Appendix 2:** Charting & Profiling of Key Questions

#### **Contents:**

- Q1. How concerned, if at all, are you about the following issues related to housing and energy in Australia? (P61)
- Q6. How would you rate the following (energy efficiency, comfort, health)? (P67)
- Q7. Does the home you live in have the following features fitted or are you considering buying/installing them within the next two years? (P76)
- Q5. How much would you say you know about the topic of home energy efficiency? (P79)
- Q3. Australian State and Federal Governments are considering how to improve the energy efficiency of all Australian homes. Overall, how much do you support or oppose the following ways to do this? (P82)
- Q8. How strongly do you support or oppose each of the following proposals? (P91)

### **Key Issues of Concern**

The rising cost of living dominated concerns with climate change and rental availability close behind

Key issues of concern (%)						NETT CONCERNED	% SELECTING INTO TOP 3
The rising cost of power bills		42	28	21	5 3	70	58
House prices	32	27	2	2 11	9	58	31
Rising rents	29	23	23	12	12	52	32
Climate change	28	21	26	14	11	50	33
Rising mortgage interest rates	26	23	24	12	15	49	24
The number of properties available for rent	25	23	25	15	12	48	17
Shortages of building materials	18	25	30	16	10	44	11
The quality and condition of rental properties available for rent	19	25	29	14	13	44	9
Shortage of skilled tradespeople for residential renovation/building projects	17	26	33	15	9	43	13
The build quality of new residential properties	18	24	30	18	11	41	8
The impact of my home on my family's health and wellbeing	17	21 2	26	21	15	38	12
The quality and condition of properties available for sale	14 2	22	29	21	14	36	6
Fhe no. of regulations homeowners who want to renovate or build must comply with	13 21	1	31	21	13	34	7
The no. of regulations landlords must comply with	13 17	28	4	23	19	30	5
My family's carbon footprint	12 17	33	3	25	14	28	9

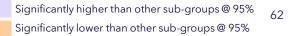
■ Extremely Concerned ■ Very concerned ■ Fairly concerned ■ Not very concerned ■ Not concerned at all



# Key Issues of Concern – By Key Demographics (1) Those aged under 40 had the highest levels of concern about a broad range of topics

% rating as very / extremely concerned		Ge	nder		Age		State/territory			у			
	Total	Male	Female	Under 40	40-64	65+	NSW/ ACT	Vic/ Tas	Qld	WA	SA/ NT		
n=	2,010	964	1,046	868	759	383	573	523	380	240	294		
The rising cost of power bills	70%	65%	75%	66%	73%	74%	73%	68%	71%	67%	73%		
House prices	58%	56%	60%	67%	56%	45%	62%	56%	57%	56%	55%		
Rising rents	52%	50%	55%	59%	52%	40%	53%	50%	57%	49%	47%		
Climate change	50%	47%	52%	56%	46%	45%	50%	48%	52%	54%	45%		
Rising mortgage interest rates	49%	47%	52%	60%	46%	34%	50%	49%	50%	46%	49%		
The number of properties available for rent	48%	44%	52%	51%	48%	41%	51%	39%	56%	45%	50%		
Shortages of building materials	44%	42%	45%	46%	42%	43%	43%	44%	44%	49%	39%		
The quality and condition of rental properties for rent	44%	41%	47%	48%	45%	33%	46%	41%	47%	41%	39%		
The shortage of skilled tradespeople for residential renovation/building projects	43%	42%	45%	42%	42%	48%	45%	41%	43%	46%	41%		
The build quality of new residential properties	41%	41%	42%	44%	41%	36%	43%	43%	39%	43%	34%		
The impact of my home on my family's health and wellbeing	38%	36%	40%	45%	38%	22%	40%	36%	41%	36%	31%		
The quality and condition of properties for sale	36%	36%	36%	45%	33%	23%	38%	35%	34%	39%	33%		
The number of regulations homeowners who want to renovate or build must comply with	34%	36%	33%	37%	34%	28%	37%	34%	34%	32%	26%		
The number of regulations landlords must comply with	30%	31%	29%	35%	30%	20%	32%	30%	29%	28%	24%		
My family's carbon footprint	28%	26%	30%	36%	25%	17%	30%	29%	26%	29%	22%		

SECNewgate Research NGR2111008 Energy Efficient Housing Report Q1. How concerned, if at all, are you about the following issues related to housing and energy in Australia? Base: All participants (n=2,010)



# Key Issues of Concern - By Key Demographics (2)

A metro-regional divide is observed, with those in major cities most concerned about rising house prices, the build quality of new homes, the quality of properties for sale, climate change and carbon footprint

% rating as very / extremely concerned		Metro/	Regional		Loca	ation	House type			
	Total	Metro	Regional	Major City	Outskirts of Major City	Regional Centre	Regional/ Remote area	Detached house	Semi/ terrace/town house	Unit / other
n=	2,010	1,438	572	873	565	276	296	1,352	299	359
The rising cost of power bills	70%	70%	72%	70%	70%	72%	72%	72%	63%	70%
House prices	58%	59%	57%	62%	54%	55%	58%	59%	54%	59%
Rising rents	52%	52%	53%	54%	48%	52%	54%	50%	49%	60%
Climate change	50%	52%	43%	54%	49%	51%	35%	51%	47%	50%
Rising mortgage interest rates	49%	50%	45%	51%	50%	45%	46%	50%	50%	47%
The number of properties available for rent	48%	47%	52%	48%	44%	52%	53%	47%	44%	54%
Shortages of building materials	44%	44%	42%	47%	41%	39%	45%	46%	40%	39%
The quality and condition of rental properties for rent	44%	44%	43%	47%	39%	42%	44%	42%	41%	51%
The shortage of skilled tradespeople for residential renovation/building projects	43%	43%	46%	45%	40%	42%	49%	45%	38%	41%
The build quality of new residential properties	41%	43%	36%	46%	39%	35%	36%	41%	39%	45%
The impact of my home on my family's health and wellbeing	38%	39%	35%	41%	36%	37%	33%	36%	37%	44%
The quality and condition of properties for sale	36%	36%	35%	39%	31%	35%	35%	35%	36%	40%
The number of regulations homeowners who want to renovate or build must comply with	34%	35%	33%	36%	32%	29%	37%	34%	35%	36%
The number of regulations landlords must comply with	30%	31%	27%	33%	28%	25%	28%	28%	35%	33%
My family's carbon footprint	28%	30%	23%	32%	26%	25%	21%	27%	34%	28%

SECNewgate Research NGR2111008 Energy Efficient Housing Report Q1. How concerned, if at all, are you about the following issues related to housing and energy in Australia? Base: All participants (n=2,010)

#### Key Issues of Concern – By Key Demographics (3) Those who are financial decision-makers, tenants and those with children at home are more likely to have a higher

Those who are financial decision-makers, tenants and those with children at home are more likely to have a higher level of concern about a number of issues

% rating as very /extremely concerned			Financial decision maker for home		Home tenure type		Landlord		Disability		status
	Total	Yes*	No	Owner/ mortgagee	Tenant	Yes	No	Yes	No	No kids at home	Kids at home
n=	2,010	1,865	145	1,197	743	436	1,574	325	1,685	1,404	606
The rising cost of power bills	70%	72%	50%	69%	72%	57%	74%	74%	70%	70%	72%
House prices	58%	59%	47%	52%	66%	57%	59%	60%	58%	55%	67%
Rising rents	52%	53%	41%	38%	72%	42%	55%	58%	51%	51%	55%
Climate change	50%	50%	44%	49%	50%	46%	51%	50%	50%	48%	54%
Rising mortgage interest rates	49%	50%	41%	49%	47%	52%	49%	45%	50%	44%	63%
The number of properties available for rent	48%	49%	35%	37%	63%	43%	49%	53%	47%	46%	52%
Shortages of building materials	44%	45%	33%	46%	40%	49%	43%	49%	43%	41%	52%
The quality & condition of rental properties for rent	44%	44%	37%	33%	59%	40%	45%	52%	42%	42%	48%
Shortage of skilled tradespeople for residential renovation/building projects	43%	45%	30%	46%	40%	47%	42%	51%	42%	42%	47%
The build quality of new residential properties	41%	43%	27%	42%	41%	45%	40%	47%	40%	38%	50%
The impact of my home on my family's health and wellbeing	38%	39%	29%	33%	44%	40%	37%	44%	37%	33%	50%
The quality and condition of properties for sale	36%	37%	30%	32%	41%	44%	34%	38%	36%	33%	45%
The number of regulations homeowners who want to renovate or build must comply with	34%	35%	24%	35%	33%	44%	32%	37%	34%	32%	41%
The number of regulations landlords must comply with	30%	31%	23%	29%	31%	46%	26%	32%	30%	26%	40%
My family's carbon footprint	28%	29%	22%	28%	28%	37%	26%	32%	27%	25%	36%

SECNewgate Research NGR2111008 Energy Efficient Housing Report Q1. How concerned, if at all, are you about the following issues related to housing and energy in Australia? Base: All participants (n=2,010) \*Sole or shared decision-maker

# Key Issues of Concern - By Key Demographics (4)

Those who are working have the highest levels of concern about a broad range of topics, the financially vulnerable are most concerned about rising prices, rental availability and health, and those who are university educated are most concerned about climate change and carbon footprint

% rating as very /extremely concerned		Educatio	on level	Financially	vulnerable	Working		Household Income		
	Total	University	School/ College	Yes**	No	Yes	No	Under \$65,000	\$65,000- \$129,999	\$130,000 +
n=	2,010	849	1,148	573	1,437	1,222	788	852	618	413
The rising cost of power bills	70%	69%	72%	81%	66%	70%	71%	73%	71%	67%
House prices	58%	62%	56%	64%	56%	64%	50%	55%	61%	59%
Rising rents	52%	53%	52%	64%	47%	56%	47%	54%	54%	45%
Climate change	50%	56%	46%	47%	51%	53%	46%	47%	52%	55%
Rising mortgage interest rates	49%	55%	45%	50%	49%	57%	38%	42%	53%	59%
The number of properties available for rent	48%	46%	50%	59%	43%	49%	46%	52%	46%	45%
Shortages of building materials	44%	46%	42%	42%	44%	47%	39%	41%	43%	50%
The quality and condition of rental properties for rent	44%	44%	43%	55%	39%	45%	41%	45%	45%	41%
The shortage of skilled tradespeople for residential renovation/building projects	43%	43%	44%	41%	44%	45%	41%	42%	46%	46%
The build quality of new residential properties	41%	45%	39%	42%	41%	44%	37%	39%	43%	48%
The impact of my home on my family's health and wellbeing	38%	43%	34%	44%	35%	43%	30%	36%	38%	43%
The quality and condition of properties for sale	36%	40%	33%	34%	37%	41%	29%	32%	39%	40%
The number of regulations homeowners who want to renovate or build must comply with	34%	36%	33%	32%	35%	37%	30%	32%	36%	40%
The number of regulations landlords must comply with	30%	32%	29%	28%	31%	34%	24%	27%	31%	37%
My family's carbon footprint	28%	33%	24%	25%	29%	32%	22%	26%	30%	31%

SECNewgate Research NGR2111008 Energy Efficient Housing Report Q1. How concerned, if at all, are you about the following issues related to housing and energy in Australia? Base: All participants (n=2,010)

Significantly higher than other sub-groups @ 95% Significantly lower than other sub-groups @ 95%

\*\*Having some/a lot of difficulty making ends meet

# Key Issues of Concern - By Key Demographics (5)

Those who had recently built a new home or renovated their home and those who were considering doing so are more likely to have a higher level of concern about a number of issues, particularly to do with housing and building issues

% rating as very /extremely concerned			ilt a new home vated L2Y		building new ovating N5Y		aving built/ a new build)	Renovators (having done/ planning a renovation)		
	Total	Yes	No	Yes	No	Yes	No	Yes	No	
n=	2,010	581	1429	673	1337	649	1361	694	1316	
The rising cost of power bills	70%	62%	73%	72%	70%	67%	72%	66%	72%	
House prices	58%	60%	58%	71%	53%	68%	55%	62%	57%	
Rising rents	52%	46%	54%	56%	51%	58%	50%	49%	53%	
Climate change	50%	50%	50%	58%	47%	56%	47%	54%	48%	
Rising mortgage interest rates	49%	56%	47%	65%	43%	62%	44%	61%	44%	
The number of properties available for rent	48%	45%	49%	52%	46%	52%	46%	49%	48%	
Shortages of building materials	44%	54%	40%	57%	38%	56%	39%	55%	39%	
The quality and condition of rental properties for rent	44%	44%	44%	45%	43%	49%	42%	44%	43%	
The shortage of skilled tradespeople for residential renovation/building projects	43%	52%	41%	52%	40%	54%	40%	51%	40%	
The build quality of new residential properties	41%	50%	39%	53%	36%	54%	37%	51%	37%	
The impact of my home on my family's health and wellbeing	38%	44%	36%	50%	33%	51%	33%	47%	34%	
The quality and condition of properties for sale	36%	46%	33%	47%	31%	51%	30%	44%	33%	
The number of regulations homeowners who want to renovate or build must comply with	34%	48%	30%	47%	29%	49%	29%	47%	29%	
The number of regulations landlords must comply with	30%	43%	26%	45%	24%	45%	25%	44%	25%	
My family's carbon footprint	28%	38%	25%	37%	24%	39%	24%	38%	24%	

SECNewgate Research NGR2111008 Energy Efficient Housing Report Q1. How concerned, if at all, are you about the following issues related to housing and energy in Australia?

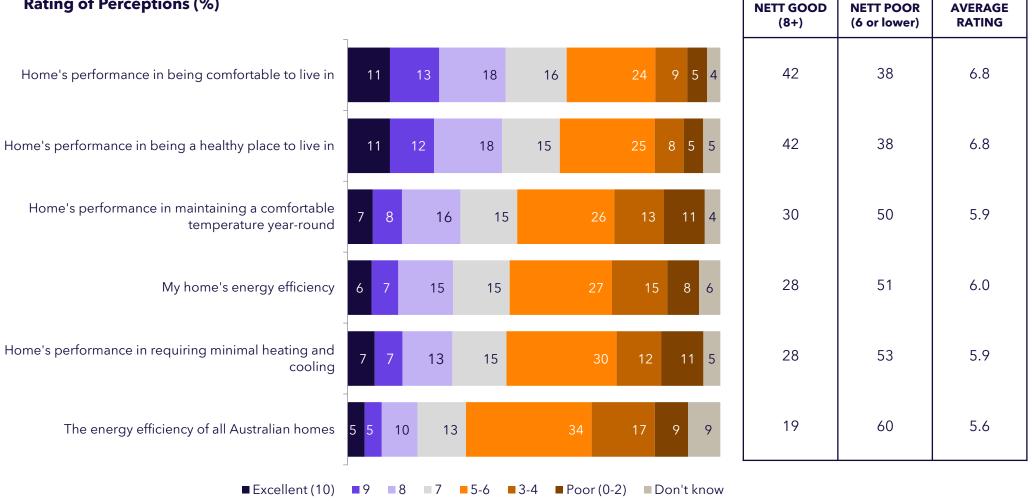
Significantly higher than other sub-groups @ 95%66Significantly lower than other sub-groups @ 95%

Base: All participants (n=2,010)

# **Rating of Home Energy Efficiency, Comfort, Health**

Participants are mixed in their opinions of their home as being energy efficient and its ability to maintain a comfortable temperature with minimal heating and cooling, but they are rating the energy efficiency of their own home higher than Australian homes overall. Participants are more likely to rate their home as healthy and comfortable than to be energy efficient

#### Ratings are based on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent' Rating of Perceptions (%)





Q6. How would you rate the following? Base: All participants (n=2,010). Average ratings exclude 'don't know'

#### Home Energy Efficiency – By Key Demographics (1) Few significant differences are seen in the ratings provided by different sample cohorts. Older participants and those

Few significant differences are seen in the ratings provided by different sample cohorts. Older participants and those in major cities appear to be rating their home's energy efficiency as higher than other participants

% rating		Ge	nder		Age			State/territory				
Ratings are based on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent'	Total	Male	Female	Under 40	40-64	65+	NSW/ ACT	Vic/ Tas	Qld	WA	SA/ NT	
n=	2,010	964	1,046	868	759	383	573	523	380	240	294	
Low (0-3)	15%	14%	17%	13%	18%	13%	14%	18%	12%	14%	18%	
Medium (4-6)	36%	36%	35%	38%	37%	29%	33%	39%	38%	29%	35%	
High (7-8)	30%	32%	27%	28%	28%	36%	30%	27%	30%	36%	29%	
Very high (9-10)	14%	13%	14%	15%	11%	17%	16%	11%	14%	15%	10%	
Average rating	6.0	6.1	5.9	6.1	5.6	6.4	6.2	5.7	6.1	6.2	5.7	

% rating		Metro/	Regional		Loca	ation	House type			
Ratings are based on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent'	Total	Metro	Regional	Major City	Outskirts of Major City	Regional Centre	Regional/ Remote area	Detached house	Semi/ terrace	Unit
n=	2,010	1,438	572	873	565	276	296	1,352	299	359
Low (0-3)	15%	15%	16%	15%	15%	14%	17%	15%	16%	16%
Medium (4-6)	36%	34%	39%	34%	35%	40%	38%	36%	34%	35%
High (7-8)	30%	31%	25%	30%	34%	25%	24%	32%	28%	25%
Very high (9-10)	14%	14%	14%	16%	9%	14%	14%	13%	14%	16%
Average rating	6.0	6.0	5.8	6.1	5.9	5.9	5.8	6.0	6.0	5.8

SECNewgate Research NGR2111008 Energy Efficient Housing Report Q6. How would you rate the following [the energy efficiency of the home you live in]? Base: All participants (n=2,010)  $\,$ 

Significantly higher than other sub-groups @ 95%68Significantly lower than other sub-groups @ 95%

#### Home Energy Efficiency – By Key Demographics (2) Home owners, landlords, those with children in home and those who are not financially vulnerable are rating their

Home owners, landlords, those with children in home and those who are not financially vulnerable are rating their homes as more energy efficient than other participants

% rating		Financial decision maker for home		Home tenure type		Landlord		Disability		Family status	
Ratings are based on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent'	Total	Yes*	No	Owner/ mortgagee	Tenant	Yes	No	Yes	No	No kids at home	Kids at home
n=	2,010	1,865	145	1,197	743	436	1,574	325	1,685	1,404	606
Low (0-3)	15%	15%	19%	10%	23%	11%	16%	23%	14%	16%	12%
Medium (4-6)	36%	36%	34%	34%	36%	35%	36%	34%	36%	35%	37%
High (7-8)	30%	30%	26%	35%	23%	30%	30%	23%	31%	30%	29%
Very high (9-10)	14%	14%	6%	16%	10%	21%	12%	16%	13%	12%	19%
Average rating	6.0	6.0	5.6	6.4	5.3	6.6	5.8	5.6	6.0	5.8	6.3

% rating		Educati	on level	Financially	vulnerable	Wor	king	Household Income		
Ratings are based on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent'	Total	University	School/ College	Yes**	No	Yes	No	Under \$65,000	\$65,000- \$129,999	\$130,000 +
n=	2,010	849	1,148	573	1,437	1,222	788	852	618	413
Low (0-3)	15%	15%	16%	29%	10%	13%	19%	18%	13%	10%
Medium (4-6)	36%	33%	37%	37%	35%	38%	33%	34%	35%	36%
High (7-8)	30%	33%	28%	19%	34%	30%	29%	27%	35%	32%
Very high (9-10)	14%	16%	12%	5%	17%	15%	12%	13%	13%	18%
Average rating	6.0	6.2	5.8	4.7	6.5	6.2	5.7	5.7	6.2	6.5

SECNewgate Research NGR2111008 Energy Efficient Housing Report Q6. How would you rate the following [the energy efficiency of the home you live in]? Base: All participants (n=2,010)  $\,$ 

Significantly higher than other sub-groups @ 95% Significantly lower than other sub-groups @ 95%

\*Sole or shared decision-maker \*\*Having some/a lot of difficulty making ends meet

#### Home Energy Efficiency – By Key Demographics (3) Recent renovators / builders and those considering a new build or renovation were more likely to rate their homes as

Recent renovators / builders and those considering a new build or renovation were more likely to rate their homes as more energy efficient than other participants

% rating			t a new home ated L2Y		building new ovating N5Y		aving built/ new build)	Renovators (having done/ planning a renovation)	
Ratings are based on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent'	Total	Yes	No	Yes	No	Yes	No	Yes	No
n=	2,010	581	1429	673	1337	649	1361	694	1316
Low (0-3)	15%	11%	17%	9%	18%	10%	17%	10%	17%
Medium (4-6)	36%	30%	37%	34%	36%	29%	38%	35%	36%
High (7-8)	30%	36%	28%	34%	28%	36%	28%	33%	29%
Very high (9-10)	14%	22%	11%	20%	11%	23%	10%	20%	11%
Average rating	6.0	6.7	5.7	6.6	5.7	6.8	5.7	6.6	5.7

# Average Ratings – By Key Demographics (1) Older and male participants are more likely to rate the various aspects of their home more highly than other cohorts

Average rating		Ge	nder		Age		State/territory						
Ratings are based on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent'	Total	Male	Female	Under 40	40-64	65+	NSW/ ACT	Vic/ Tas	Qld	WA	SA/ NT		
n=	2,010	964	1,046	868	759	383	573	523	380	240	294		
The energy efficiency of their home	6.0	6.1	5.9	6.1	5.6	6.4	6.2	5.7	6.1	6.2	5.7		
The energy efficiency of all Australian homes	5.6	5.7	5.4	5.9	5.3	5.4	5.8	5.5	5.5	5.6	5.3		
How well home maintains a comfortable year-round temperature	5.9	6.2	5.7	6.1	5.5	6.5	6.0	5.7	6.1	6.1	5.8		
How home performs on requiring minimal heating/ cooling	5.9	6.1	5.8	6.0	5.6	6.2	5.9	5.8	6.2	5.9	5.8		
How healthy their home is	6.8	6.9	6.6	6.7	6.4	7.5	6.8	6.4	7.1	6.9	6.8		
How comfortable their home is	6.8	7.0	6.6	6.7	6.5	7.4	6.8	6.6	7.1	6.9	6.8		



#### Average Ratings – By Key Demographics (2) Those in major cities are more likely to consider their home to be better at maintaining a comfortable year-round

Those in major cities are more likely to consider their home to be better at maintaining a comfortable year-round temperature with the minimum of heating and cooling

Average rating		Metro/	Regional		House type					
Ratings are based on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent'	Total	Metro	Regional	Major City	Outskirts of Major City	Regional Centre	Regional/ Remote area	Detached house	Semi/ terrace	Unit
n=	2,010	1,438	572	873	565	276	296	1,352	299	359
The energy efficiency of their home	6.0	6.0	5.8	6.1	5.9	5.9	5.8	6.0	6.0	5.8
The energy efficiency of all Australian homes	5.6	5.6	5.4	5.8	5.4	5.5	5.3	5.5	5.8	5.7
How well home maintains a comfortable year-round temperature	5.9	6.0	5.8	6.1	5.8	6.0	5.7	6.0	5.8	5.9
How home performs on requiring minimal heating/ cooling	5.9	6.0	5.8	6.2	5.6	5.9	5.7	5.9	5.9	6.0
How healthy their home is	6.8	6.7	6.8	6.8	6.7	6.8	6.8	6.9	6.5	6.6
How comfortable their home is	6.8	6.8	6.8	6.8	6.7	6.8	6.9	6.9	6.4	6.7

### Average Ratings – By Key Demographics (3) Homeowners and landlords are more likely than other participants to rate their home higher than other participants

Average rating			decision or home	Home tenure type		Landlord		Disability		Family status	
Ratings are based on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent'	Total	Yes*	No	Owner/ mortgagee	Tenant	Yes	No	Yes	No	No kids at home	Kids at home
n=	2,010	1,865	145	1,197	743	436	1,574	325	1,685	1,404	606
The energy efficiency of their home	6.0	6.0	5.6	6.4	5.3	6.6	5.8	5.6	6.0	5.8	6.3
The energy efficiency of all Australian homes	5.6	5.6	5.0	5.7	5.3	6.2	5.4	5.5	5.6	5.4	6.0
How well home maintains a comfortable year-round temperature	5.9	5.9	5.9	6.4	5.3	6.6	5.8	5.5	6.0	5.9	6.1
How home performs on requiring minimal heating/ cooling	5.9	5.9	5.6	6.4	5.2	6.6	5.7	5.6	6.0	5.8	6.1
How healthy their home is	6.8	6.8	6.4	7.2	6.0	7.0	6.7	6.3	6.8	6.8	6.7
How comfortable their home is	6.8	6.8	6.6	7.2	6.0	7.0	6.7	6.3	6.9	6.8	6.9

Q6. How would you rate the following [the energy efficiency of the home you live in]? Base: All participants (n=2,010) \*Sole or shared decision-maker

#### Average Ratings – By Key Demographics (4) Those who are not financially vulnerable, higher income earners and those who are working provide higher ratings

Those who are not financially vulnerable, higher income earners and those who are working provide higher ratings than other participants

Average rating		Educatio	on level	Financially	vulnerable	Wo	rking	Hc	me	
Ratings are based on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent'	Total	University	School/ College	Yes**	No	Yes	No	Under \$65,000	\$65,000- \$129,999	\$130,000 +
n=	2,010	849	1,148	573	1,437	1,222	788	852	618	413
The energy efficiency of their home	6.0	6.2	5.8	4.7	6.5	6.2	5.7	5.7	6.2	6.5
The energy efficiency of all Australian homes	5.6	5.8	5.4	4.7	5.9	5.8	5.2	5.4	5.8	5.8
How well home maintains a comfortable year-round temperature	5.9	6.2	5.8	4.6	6.5	6.1	5.7	5.6	6.2	6.5
How home performs on requiring minimal heating/ cooling	5.9	6.1	5.7	4.6	6.4	6.1	5.6	5.6	6.1	6.5
How healthy their home is	6.8	6.9	6.6	5.8	7.1	6.8	6.7	6.5	7.0	7.1
How comfortable their home is	6.8	6.9	6.7	5.8	7.2	6.9	6.6	6.6	6.9	7.2



Q6. How would you rate the following [the energy efficiency of the home you live in]? Base: All participants (n=2,010) \*\*Having some/a lot of difficulty making ends meet

### Average Ratings – By Key Demographics (5) Recent renovators / builders and those considering a new build or renovation gave higher ratings than other participants

Average rating		Recently built a new home / renovated L2Y			g buying new ovating N5Y		aving built/ new build)	Renovators (having done/ planning a renovation)	
Ratings are based on a scale of 0-10 where 0 is 'very poor' and 10 is 'excellent'	Total	Yes	No	Yes	No	Yes	No	Yes	No
n=	2,010	581	1429	673	1337	649	1361	694	1316
The energy efficiency of their home	6.0	6.7	5.7	6.6	5.7	6.8	5.7	6.6	5.7
The energy efficiency of all Australian homes	5.6	6.3	5.3	6.3	5.2	6.4	5.2	6.2	5.3
How well home maintains a comfortable year-round temperature	5.9	6.8	5.7	6.7	5.6	6.7	5.7	6.7	5.6
How home performs on requiring minimal heating/ cooling	5.9	6.8	5.6	6.7	5.6	6.8	5.6	6.7	5.6
How healthy their home is	6.8	7.2	6.6	7.2	6.6	7.2	6.6	7.1	6.6
How comfortable their home is	6.8	7.2	6.7	7.2	6.6	7.2	6.6	7.2	6.6

### **Energy Efficiency Features - Already Fitted/ Planning to**

The majority of participants have LED light bulbs and A/C but the situation is more mixed around other energy efficiency measures, even relatively low-cost features such as block-out blinds, draught proofing and window film

Energy Efficiency Features Currently Ha	NETT HAVI	NNING TO		
		ALL	HOMEOWNERS	RENTERS
LED light bulbs	60 11 10 12 8	70	78	59
Reverse cycle split system air conditioner (both heating & cooling)	51 9 11 22 7	60	71	45
Ceiling insulation	48 <mark>8 11 18</mark> 15	56	70	35
Thick or 'block-out' curtains or blinds	44 14 14 22 7	58	66	47
Wall insulation	33     8     12     29     18	41	50	27
External window shading (awnings, external blinds)	29 <b>10 16 36</b> 8	40	48	27
Solar panels	29 <b>1</b> 2 20 31 8	41	54	21
Fitted draught proofing around doors and windows	27 <b>11 19 29</b> 15	37	46	26
Window film on windows	17 <mark>11 16 44</mark> 13	27	34	19
Double or triple glazed windows	12     10     17     45     16	22	27	15
Under floor insulation	10         7         14         49         19	18	20	14
A home battery system for storing electricity (e.g. Tesla Powerwall)	6 12 25 47 11	18	23	11
An electric vehicle	5 12 26 51 8	16	21	10

■ I already have this ■ Actively planning to within N2Y ■ Thinking about it ■ Not considering it ■ Don't know



Q7. Does the home you live in have the following features fitted or are you considering buying/installing them within the next two years? Base: All participants (n=2,010) N2Y = Next 2 years

#### Energy Efficiency Features - Already Fitted/ Planning to -By Key Demographics

% rating		Recently built a new home / renovated L2Y		Considering buying new home / renovating N5Y			aving built/ new build)	Renovators (having done/ planning a renovation)	
	Total	Yes	No	Yes	No	Yes	No	Yes	No
n=	2,010	581	1429	673	1337	649	1361	694	1316
LED light bulbs	70%	71%	70%	74%	69%	72%	70%	74%	69%
Reverse cycle split system air conditioner (both heating & cooling)	60%	64%	59%	64%	58%	61%	60%	65%	58%
Ceiling insulation	56%	63%	54%	60%	55%	58%	56%	63%	53%
Thick or 'block-out' curtains or blinds	58%	63%	57%	66%	55%	64%	56%	65%	56%
Wall insulation	41%	58%	36%	54%	36%	55%	36%	57%	35%
External window shading (awnings, external blinds)	40%	53%	36%	53%	35%	50%	36%	54%	34%
Solar panels	41%	59%	35%	53%	36%	53%	36%	56%	35%
Fitted draught proofing around doors and windows	37%	51%	33%	44%	35%	45%	35%	48%	33%
Window film on windows	27%	47%	21%	41%	22%	41%	23%	46%	20%
Double or triple glazed windows	22%	44%	15%	34%	17%	38%	16%	39%	15%
Under floor insulation	18%	38%	12%	29%	13%	31%	13%	35%	11%
A home battery system for storing electricity (e.g. Tesla Powerwall)	18%	39%	11%	31%	12%	36%	11%	35%	11%
An electric vehicle	16%	38%	9%	31%	10%	33%	10%	35%	9%

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Q7. Does the home you live in have the following features fitted or are you considering buying/installing them within the next two years? Base: All participants (n=2,010) N2Y = Next 2 years

Significantly higher than other sub-groups @ 95%77Significantly lower than other sub-groups @ 95%

#### Rating of Home Energy Efficiency (EE) by What is Installed

Analysis of energy efficiency ratings by the features people have installed reveals some observable skews. Those with wall and floor insulation, draught proofing and solar panels provided slightly higher ratings

% rating EE of their home	NET - has at least one of these installed	Ceiling insulation installed	Wall insulation installed	Under floor insulation installed	Draught proofing installed	Glazing/ film installed	Reverse cycle A/C installed	Window shading installed	Block-out curtains or blinds installed
n=	1,452	994	700	227	550	480	1,014	603	905
Low (0-3)	14	11	8	8	8	10	13	10	12
Medium (4-6)	35	35	34	24	29	26	35	31	35
High (7-8)	31	35	35	36	38	38	33	34	31
Very high (9-10)	16	17	21	31	23	23	15	21	18
Average rating	6.1	6.4	6.7	7.1	6.8	6.8	6.2	6.6	6.3

SECNewgate Research NGR2111008 Energy Efficient Housing Report Q6. How would you rate the following [the energy efficiency of the home you live in)? Q7. Does the home you live in have the following features fitted? Base: All participants (n=2,010)

### Energy Efficiency Knowledge – By Key Demographics (1) Males, those in NSW/ACT, in metro areas and major cities claim to have more knowledge about energy efficiency

% rating		Gei	nder	Age			State/territory				
	Total	Male	Female	Under 40	40-64	65+	NSW/ ACT	Vic/ Tas	Qld	WA	SA/ NT
n=	2,010	964	1,046	868	759	383	573	523	380	240	294
Unaware	4	2	5	4	4	1	3	4	2	4	6
Aware only	13	10	16	13	14	11	14	11	14	12	15
Some knowledge	50	48	52	47	50	56	44	54	56	49	49
Fair/a lot of knowledge	33	39	28	36	31	31	39	31	28	35	29

% rating		Metro/I	Regional		Loca	ation	House type			
	Total	Metro	Regional	Major City	Outskirts of Major City	Regional Centre	Regional/ Remote area	Detached house	Semi/ terrace	Unit
n=	2,010	1,438	572	873	565	276	296	1,352	299	359
Unaware	4	4	2	4	4	1	2	4	4	4
Aware only	13	12	15	11	15	14	15	12	14	14
Some knowledge	50	48	55	46	53	59	52	50	51	50
Fair/a lot of knowledge	33	35	28	39	28	26	31	34	31	32

SECNewgate Research NGR2111008 Energy Efficient Housing Report

Q5. How much would you say you know about the topic of home energy efficiency? (Shown prior to seeing a definition of the term) Base: All participants (n=2,010)

Significantly higher than other sub-groups @ 95% 79 Significantly lower than other sub-groups @ 95%

#### **Energy Efficiency Knowledge – By Key Demographics (2)** Financial decision-makers, homeowners, landlords and those with a university education are more likely to claim they

Financial decision-makers, homeowners, landlords and those with a university education are more likely to claim they have a lot of knowledge about Energy Efficiency

% rating			Financial decision maker for home		Home tenure type		Landlord		Disability		Family status	
	Total	Yes*	No	Owner/ mortgagee	Tenant	Yes	No	Yes	No	No kids at home	Kids at home	
n=	2,010	1,865	145	1,197	743	436	1,574	325	1,685	1,404	606	
Unaware	4	2	18	2	5	2	4	2	4	4	2	
Aware only	13	12	28	11	15	8	14	13	13	14	11	
Some knowledge	50	51	43	49	53	34	54	53	50	51	47	
Fair/a lot of knowledge	33	35	11	38	28	56	28	32	34	31	40	

% rating		Educatio	on level	Financially vulnerable		Working		Household Income		
	Total	University	School/ College	Yes**	No	Yes	No	Under \$65,000	\$65,000- \$129,999	\$130,000 +
n=	2,010	849	1,148	573	1,437	1,222	788	852	618	413
Unaware	4	2	4	4	3	3	4	5	2	2
Aware only	13	10	16	19	11	12	15	15	10	8
Some knowledge	50	47	52	55	48	48	53	52	52	43
Fair/a lot of knowledge	33	41	27	21	38	38	27	28	37	47

SECNewgate Research NGR2111008 Energy Efficient Housing Report

Q5. How much would you say you know about the topic of home energy efficiency? (Shown prior to seeing a definition of the term) Base: All participants (n=2,010)

Significantly higher than other sub-groups @ 95% Significantly lower than other sub-groups @ 95%

\*Sole or shared decision-maker \*\*Having some/a lot of difficulty making ends meet

#### Energy Efficiency Knowledge – By Key Demographics (3) Recent renovators / builders and those considering a new build or renovation felt much more knowledgeable about

Recent renovators / builders and those considering a new build or renovation felt much more knowledgeable about energy efficiency

% rating		Recently built / renova			y buying new ovating N5Y		aving built/ new build)	Renovators (having done/ planning a renovation)	
	Total	Yes	No	Yes	No	Yes	No	Yes	No
n=	2,010	581	1429	673	1337	649	1361	694	1316
Unaware	4	1	4	3	4	3	4	1	4
Aware only	13	5	15	8	15	6	15	7	16
Some knowledge	50	37	54	41	54	41	54	38	55
Fair/a lot of knowledge	33	57	26	48	27	50	27	54	25

### Initial Reactions to Reforms - By Key Demographics (1)

Improving building standards for new homes and major renovations: Those under 40 are less likely to be in support

% rating		Gender Age					State/territory					
	Total	Male	Female	Under 40	40-64	65+	NSW/ ACT	Vic/ Tas	Qld	WA	SA/ NT	
n=	2,010	964	1,046	868	759	383	573	523	380	240	294	
Strongly support	40%	37%	42%	34%	40%	51%	43%	38%	39%	43%	34%	
Somewhat support	32%	33%	30%	31%	33%	30%	29%	34%	35%	28%	31%	
Neither	24%	25%	23%	28%	24%	16%	23%	25%	23%	23%	30%	
Somewhat oppose	3%	4%	2%	5%	2%	2%	4%	3%	2%	6%	3%	
Strongly oppose	1%	1%	2%	2%	1%	1%	2%	1%	1%	0%	2%	
NET support	71%	70%	73%	65%	74%	81%	72%	72%	73%	71%	65%	
NET oppose	5%	5%	4%	7%	3%	3%	6%	3%	4%	6%	5%	



Q3. Australian State and Federal Governments are considering how to improve the energy efficiency of all Australian homes. Overall, how much do you support or oppose the following ways to do this? Base: All participants (n=2,010)

### Initial Reactions to Reforms - By Key Demographics (2)

**Improving building standards for new homes and major renovations:** Those in remote areas were less likely to support

% rating		Metro/Regional Location				ation		House type			
	Total	Metro	Regional	Major City	Outskirts of Major City	Regional Centre	Regional/ Remote area	Detached house	Semi/ terrace	Unit	
n=	2,010	1,438	572	873	565	276	296	1,352	299	359	
Strongly support	40%	41%	36%	43%	38%	40%	32%	40%	32%	45%	
Somewhat support	32%	32%	31%	31%	33%	31%	31%	32%	29%	33%	
Neither	24%	22%	29%	21%	24%	26%	32%	24%	33%	20%	
Somewhat oppose	3%	4%	2%	4%	3%	3%	2%	3%	6%	2%	
Strongly oppose	1%	1%	1%	1%	1%	0%	2%	1%	1%	2%	
NET support	71%	73%	67%	74%	71%	71%	63%	72%	61%	77%	
NET oppose	5%	5%	4%	5%	4%	3%	5%	5%	6%	3%	

Q3. Australian State and Federal Governments are considering how to improve the energy efficiency of all Australian homes. Overall, how much do you support or oppose the following ways to do this? Base: All participants (n=2,010)

#### Initial Reactions to Reforms - By Key Demographics (4)

Improving building standards for new homes and major renovations: Landlords are less likely to be in support

% rating			decision or home	Home ter	iure type	Lan	dlord	Disa	bility	Family	status
	Total	Yes*	No	Owner/ mortgagee	Tenant	Yes	No	Yes	No	No kids at home	Kids at home
n=	2,010	1,865	145	1,197	743	436	1,574	325	1,685	1,404	606
Strongly support	40%	41%	29%	41%	37%	33%	42%	44%	39%	41%	37%
Somewhat support	32%	33%	19%	32%	32%	28%	32%	28%	32%	31%	32%
Neither	24%	22%	44%	23%	26%	32%	22%	23%	24%	23%	26%
Somewhat oppose	3%	3%	5%	3%	3%	6%	3%	4%	3%	3%	3%
Strongly oppose	1%	1%	4%	1%	2%	1%	1%	2%	1%	1%	2%
NET support	71%	73%	48%	73%	69%	60%	74%	71%	71%	72%	69%
NET oppose	5%	4%	9%	5%	5%	7%	4%	6%	4%	4%	5%

Q3. Australian State and Federal Governments are considering how to improve the energy efficiency of all Australian homes. Overall, how much do you support or oppose the following ways to do this? Base: All participants (n=2,010) \*Sole or shared decision-maker

### Initial Reactions to Reforms - By Key Demographics (5)

**Improving building standards for new homes and major renovations:** Recent builders/renovators were much less likely to support whereas those considering a new build or renovation were more likely to support

% rating			lt a new home ated L2Y		g buying new lovating N5Y		aving built/ new build)		having done/ renovation)
	Total	Yes	No	Yes	No	Yes	No	Yes	No
n=	2,010	581	1429	673	1337	649	1361	694	1316
Strongly support	40%	33%	42%	43%	38%	40%	40%	37%	41%
Somewhat support	32%	30%	32%	33%	31%	29%	33%	32%	31%
Neither	24%	28%	23%	17%	27%	23%	24%	23%	24%
Somewhat oppose	3%	8%	2%	6%	2%	6%	2%	6%	2%
Strongly oppose	1%	2%	1%	1%	2%	1%	1%	1%	1%
NET support	71%	63%	74%	76%	69%	69%	72%	69%	72%
NET oppose	5%	9%	3%	7%	4%	8%	4%	8%	3%

Q3. Australian State and Federal Governments are considering how to improve the energy efficiency of all Australian homes. Overall, how much do you support or oppose the following ways to do this? Base: All participants (n=2,010)

#### Initial Reactions to Reforms - By Key Demographics (1)

**Programs to improve the EE of existing homes including rental properties:** Those under 40 are less likely to be in support

% rating		Gender Age				State/territory					
	Total	Male	Female	Under 40	40-64	65+	NSW/ ACT	Vic/ Tas	Qld	WA	SA/ NT
n=	2,010	964	1,046	868	759	383	573	523	380	240	294
Strongly support	40%	36%	44%	35%	42%	50%	42%	38%	43%	39%	38%
Somewhat support	32%	33%	30%	31%	32%	32%	30%	32%	34%	33%	31%
Neither	22%	24%	20%	26%	22%	14%	21%	24%	20%	24%	26%
Somewhat oppose	4%	4%	3%	6%	2%	2%	5%	4%	2%	3%	2%
Strongly oppose	2%	2%	2%	2%	2%	2%	3%	1%	1%	1%	3%
NET support	72%	70%	74%	66%	74%	82%	72%	70%	77%	72%	69%
NET oppose	6%	6%	5%	8%	4%	4%	7%	5%	3%	5%	6%

Q3. Australian State and Federal Governments are considering how to improve the energy efficiency of all Australian homes. Overall, how much do you support or oppose the following ways to do this? Base: All participants (n=2,010)

#### Initial Reactions to Reforms - By Key Demographics (2)

**Programs to improve the EE of existing homes including rental properties:** Those in a semi-detached home or terrace are less likely to support

% rating		Metro/Regional			Loca	ation		House type		
	Total	Metro	Regional	Major City	Outskirts of Major City	Regional Centre	Regional/ Remote area	Detached house	Semi/ terrace	Unit
n=	2,010	1,438	572	873	565	276	296	1,352	299	359
Strongly support	40%	41%	38%	41%	42%	41%	35%	40%	32%	49%
Somewhat support	32%	32%	32%	32%	30%	33%	31%	33%	29%	29%
Neither	22%	21%	26%	20%	23%	26%	26%	21%	32%	20%
Somewhat oppose	4%	4%	1%	5%	3%	0%	3%	4%	6%	2%
Strongly oppose	2%	2%	2%	2%	2%	1%	4%	3%	1%	1%
NET support	72%	73%	70%	73%	72%	73%	67%	73%	61%	77%
NET oppose	6%	6%	4%	7%	5%	1%	7%	6%	7%	3%

Q3. Australian State and Federal Governments are considering how to improve the energy efficiency of all Australian homes. Overall, how much do you support or oppose the following ways to do this? Base: All participants (n=2,010)

### Initial Reactions to Reforms - By Key Demographics (3)

**Programs to improve the EE of existing homes including rental properties:** Landlords and those not responsible for financial decisions in the home are less likely to be in support

% rating			decision or home	Home ter	ure type	Land	dlord	Disa	bility	Family	' status
	Total	Yes*	No	Owner/ mortgagee	Tenant	Yes	No	Yes	No	No kids at home	Kids at home
n=	2,010	1,865	145	1,197	743	436	1574	325	1,685	1,404	606
Strongly support	40%	41%	36%	38%	42%	30%	43%	43%	40%	42%	36%
Somewhat support	32%	33%	22%	34%	29%	32%	32%	26%	33%	31%	34%
Neither	22%	21%	32%	21%	24%	27%	21%	23%	22%	22%	23%
Somewhat oppose	4%	4%	3%	4%	2%	8%	3%	5%	3%	3%	6%
Strongly oppose	2%	2%	7%	2%	2%	2%	2%	3%	2%	2%	1%
NET support	72%	73%	57%	72%	72%	62%	75%	69%	73%	73%	69%
NET oppose	6%	5%	10%	7%	4%	10%	4%	8%	5%	5%	7%

Q3. Australian State and Federal Governments are considering how to improve the energy efficiency of all Australian homes. Overall, how much do you support or oppose the following ways to do this? Base: All participants (n=2,010) \*Sole or shared decision-make

### Initial Reactions to Reforms - By Key Demographics (4)

**Programs to improve the EE of existing homes including rental properties:** results were fairly comparable among these segments

% rating		Educatio	on level	Financially	vulnerable	Wor	rking	Hc	ousehold Inco	me
	Total	University	School/ College	Yes**	No	Yes	No	Under \$65,000	\$65,000- \$129,999	\$130,000 +
n=	2,010	849	1,148	573	1,437	1,222	788	852	618	413
Strongly support	40%	43%	39%	45%	39%	37%	45%	44%	36%	42%
Somewhat support	32%	32%	32%	26%	34%	35%	28%	27%	37%	36%
Neither	22%	19%	24%	24%	22%	23%	21%	23%	21%	18%
Somewhat oppose	4%	4%	3%	2%	4%	4%	3%	3%	5%	3%
Strongly oppose	2%	2%	2%	3%	2%	2%	2%	2%	2%	1%
NET support	72%	75%	71%	71%	73%	72%	73%	71%	73%	78%
NET oppose	6%	6%	5%	5%	6%	6%	6%	5%	7%	4%

Q3. Australian State and Federal Governments are considering how to improve the energy efficiency of all Australian homes. Overall, how much do you support or oppose the following ways to do this? Base: All participants (n=2,010) \*\*\*Having some/a lot of difficulty making ends meet

### Initial Reactions to Reforms - By Key Demographics (5)

**Programs to improve the EE of existing homes including rental properties:** Recent builders/renovators were much less likely to support whereas those considering a new build or renovation were more likely to support

% rating			t a new home ated L2Y		g buying new novating N5Y		aving built/ new build)		having done/ renovation)
	Total	Yes	No	Yes	No	Yes	No	Yes	No
n=	2,010	581	1429	673	1337	649	1361	694	1316
Strongly support	40%	29%	44%	41%	40%	37%	42%	34%	43%
Somewhat support	32%	35%	31%	36%	30%	33%	31%	35%	30%
Neither	22%	25%	21%	18%	24%	21%	23%	23%	22%
Somewhat oppose	4%	9%	2%	4%	3%	7%	2%	6%	3%
Strongly oppose	2%	2%	2%	1%	2%	2%	2%	2%	2%
NET support	72%	63%	75%	77%	70%	70%	73%	69%	73%
NET oppose	6%	11%	4%	5%	6%	9%	4%	8%	5%

Q3. Australian State and Federal Governments are considering how to improve the energy efficiency of all Australian homes. Overall, how much do you support or oppose the following ways to do this? Base: All participants (n=2,010)

# Level of Support – By Key Demographics (1) Older participants are more likely to be in support of most of the proposals

% rating			Ge	nder		Age			St	tate/territor	У	
		Total	Male	Female	Under 40	40-64	65+	NSW/ ACT	Vic/ Tas	Qld	WA	SA/ NT
n=		2,010	964	1,046	868	759	383	573	523	380	240	294
1. Increasing thermal	% support	73	73	73	69	72	84	72	73	78	76	65
efficiency of new homes	% oppose	3	4	2	4	3	2	4	4	2	2	6
2. Increasing standards for	% support	70	70	69	66	69	76	72	68	73	67	60
major renovations	% oppose	6	7	5	8	5	4	6	5	5	4	7
3. Minimum standards for	% support	70	69	70	67	70	74	70	69	73	68	65
rental homes	% oppose	7	8	6	8	7	5	8	7	6	7	7
	% support	66	67	65	65	66	67	66	64	67	69	65
4. Mandating EE disclosure	% oppose	8	9	8	6	9	12	9	11	6	5	7
5. Government retrofit for	% support	73	70	77	68	74	83	77	69	76	71	70
social housing	% oppose	6	9	4	7	5	5	6	8	5	6	4
6. Incentives for homeowners	% support	75	76	75	69	77	85	75	73	79	75	72
and landlords	% oppose	6	7	5	7	5	3	6	7	5	5	3



## Level of Support – By Key Demographics (2) Those in detached houses are more likely to be supportive of proposals to incentivise homeowners and landlords

% rating			Metro/	Regional		Loca	ation			House type	
		Total	Metro	Regional	Major City	Outskirts of Major City	Regional Centre	Regional/ Remote area	Detached house	Semi/ terrace	Unit
n=		2,010	1,438	572	873	565	276	296	1,352	299	359
1. Increasing thermal	% support	73	74	72	75	71	76	69	74	67	75
efficiency of new homes	% oppose	3	3	3	3	4	2	4	3	5	2
2. Increasing standards for	% support	70	71	65	73	68	70	61	70	64	71
major renovations	% oppose	6	6	6	5	7	4	7	6	7	4
3. Minimum standards for	% support	70	71	66	73	67	71	63	70	64	73
rental homes	% oppose	7	7	7	6	8	6	7	7	7	5
	% support	66	67	62	68	65	69	56	66	60	70
4. Mandating EE disclosure	% oppose	8	8	9	7	10	6	12	9	11	5
5. Government retrofit for	% support	73	74	71	74	73	74	69	74	65	78
social housing	% oppose	6	6	6	6	7	5	7	6	8	4
6. Incentives for homeowners	% support	75	76	72	77	76	73	71	78	62	76
and landlords	% oppose	6	5	7	5	4	8	6	5	10	5



## Level of Support - By Key Demographics (3) Financial decision-makers are more likely to be in support of most of the proposals

% rating			Financial maker fo	decision or home	Home ten	ure type	Lan	dlord	Disa	ability	Family	status
		Total	Yes*	No	Owner/ mortgagee	Tenant	Yes	No	Yes	No	No kids at home	Kids at home
n=		2,010	1,865	145	1,197	743	436	1,574	325	1,685	1,404	606
1. Increasing thermal	% support	73	75	50	78	66	73	73	72	73	73	74
efficiency of new homes	% oppose	3	3	5	3	4	5	3	4	3	3	2
2. Increasing standards for	% support	70	71	48	74	64	72	69	67	70	69	71
major renovations	% oppose	6	6	7	5	6	7	5	7	5	6	6
3. Minimum standards for	% support	70	72	48	69	71	66	70	73	69	69	72
rental homes	% oppose	7	7	6	7	6	9	6	8	7	7	7
	% support	66	67	50	64	67	65	66	64	66	65	69
4. Mandating EE disclosure	% oppose	8	9	6	10	6	10	8	11	8	9	6
5. Government retrofit for	% support	73	75	53	73	74	67	75	74	73	74	71
social housing	% oppose	6	6	9	6	5	8	6	7	6	6	7
6. Incentives for homeowners	% support	75	77	60	77	72	70	77	76	75	76	73
and landlords	% oppose	6	6	5	5	6	8	5	6	5	5	6

SECNewgate Research NGR2111008 Energy Efficient Housing Report Q8. How strongly do you support or oppose each of the following proposals? Base: All participants (n=2,010) \*Sole or shared decision-maker

## Level of Support – By Key Demographics (4) Higher income, university educated participants are more likely to be in support of the proposals

% rating			Educatio	on level	Financially	vulnerable	Wor	king	Ho	ousehold Inco	me
		Total	University	School/ College	Yes**	No	Yes	No	Under \$65,000	\$65,000- \$129,999	\$130,000 +
n=		2,010	849	1,148	573	1437	1,222	788	852	618	413
1. Increasing thermal	% support	73	79	69	68	76	73	74	72	74	81
efficiency of new homes	% oppose	3	3	3	4	3	4	2	3	4	2
2. Increasing standards for	% support	70	74	66	65	71	70	68	67	71	77
major renovations	% oppose	6	6	6	5	6	6	5	5	6	6
3. Minimum standards for	% support	70	70	70	67	71	71	68	70	71	75
rental homes	% oppose	7	8	6	7	7	8	6	6	7	7
	% support	66	70	63	63	67	68	62	63	66	76
4. Mandating EE disclosure	% oppose	8	7	9	11	8	7	11	10	8	5
5. Government retrofit for	% support	73	76	72	74	73	72	75	73	76	78
social housing	% oppose	6	5	6	5	7	7	5	4	6	8
6. Incentives for homeowners	% support	75	79	73	73	76	75	75	73	77	81
and landlords	% oppose	6	5	6	5	6	6	4	5	5	5

SECNewgate Research NGR2111008 Energy Efficient Housing Report Q8. How strongly do you support or oppose each of the following proposals? Base: All participants (n=2,010) \*\*Having some/a lot of difficulty making ends meet

## Level of Support – By Key Demographics (5) Those considering a new build or renovation were most likely to support the various aspects of the reforms

% rating			Recently built a new home / renovated L2Y		Considering building new home / renovating N5Y		Builders (having built/ planning a new build)		Renovators (having done/ planning a renovation)	
		Total	Yes	No	Yes	No	Yes	No	Yes	No
n=		2,010	581	1429	673	1337	649	1361	694	1316
1. Increasing thermal efficiency of new homes	% support	73	76	72	81	70	78	72	79	71
	% oppose	3	6	2	5	3	5	2	5	3
2. Increasing standards for major renovations	% support	70	71	69	78	66	75	68	75	67
	% oppose	6	8	5	6	6	7	5	6	6
3. Minimum standards for rental homes	% support	70	70	69	74	68	72	69	71	69
	% oppose	7	10	6	7	7	9	6	8	7
4. Mandating EE disclosure	% support	66	68	65	73	63	68	65	71	64
	% oppose	8	6	9	7	9	7	9	6	9
5. Government retrofit for social housing	% support	73	72	74	78	71	74	73	74	73
	% oppose	6	7	6	6	6	6	6	7	6
6. Incentives for homeowners and landlords	% support	75	73	76	80	73	75	75	75	75
	% oppose	6	9	4	5	6	7	5	6	5





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